ACN: 096 925 610

Financial Report for the period ended 30 June 2002

ACN: 096 925 610

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#### **Company information**

### **Directors:**

Geoffrey S Jamieson Brian B Wilkie David S Tucker Gregory A Caird Leon C Offenhauser Arthur Gerbanas

#### **Bankers:**

Westpac Banking Corporation 260 Queen Street, Brisbane Qld 4000

#### **Auditors:**

**KPMG** 

345 Queen Street, Brisbane Qld 4000

### Management:

Geoffrey S Jamieson Chief Executive Officer

Gregory A Caird

Executive Director – Product Management

David S Tucker

Executive Director – Concept and Planning

Brian B Wilkie

Executive Director – Training

Arthur Gerbanas

Executive Director – Asset Management

Sasha Andjelkovic

Chief Financial Officer and Company Secretary

# **Registered Office:**

Level 1, Naval Offices 3 Edward Street, Brisbane Qld 4000

Australian Property Systems Limited, incorporated and domiciled in Australia, is a public company limited by shares.

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## **Directors' report**

The Directors present their report together with the financial report of Australian Property Systems Limited ("the Company") and the consolidated financial report of the consolidated entity, being the Company and its controlled entity, for the period ended 30 June 2002 and the auditor's report thereon.

#### **Directors**

The Directors of the Company at any time during or since the end of the financial period are:

# Geoffrey Stuart Jamieson Managing Director

Age: 51

Mr Jamieson is a member of the Financial Planning Association of Australia and a Foundation Member of the Australian Institute of Company Directors. Mr Jamieson has many years experience in Managing Director roles with public companies and has been involved in the property and building industry for over 25 years.

Director since 1 June 2001.

# Gregory Alexander Caird Executive Director – Product Management

Age: 49

Mr Caird is a Licensed Real Estate Agent and brings to the Company 20 years of experience in real estate, including residential and commercial development projects. Mr Caird has been responsible for the marketing of over 1,700 strata title proprieties using the Company's proprietary property development system.

Director since 29 June 2001.

### David Sterling Tucker Executive Director – Concept and Planning

Age: 43

Mr Tucker has 20 years experience in the property industry providing innovative approaches to developing financially viable projects with a high level of acceptability to the community and public authorities. Mr Tucker was previously Manager Planning Services at GHD Pty Ltd, a multi-disciplinary consultancy in Perth, Western Australia.

Director since 29 June 2001.

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#### **Directors' report (cont'd)**

Brian Bernard Wilkie
Executive Director - Training

Age: 59

Mr Wilkie has been involved in real estate and small project development for 15 years. He has previous business experience in privately owned enterprises, including hospitality and transport industries.

Since 1992, Mr Wilkie has been associated with the development of the Company's proprietary property development system. Over the past 3 years he has assisted with the implementation and establishment of the system within statutory authorities.

Director since 1 June 2001.

# Arthur Gerbanas Executive Director – Asset Management

Age: 45

Mr Gerbanas has a Bachelor of Science. He has previously held senior positions within BP and has performed external consulting roles to BP and other multinational organisations, involving asset management, investment management, development management, retail management, project management, facilities management, network planning and service station operations.

Appointed 16 July 2002.

# Leon Craig Offenhauser Non Executive Director

Age: 51

Mr Offenhauser has had many years of experience working in large accounting firms specialising in superannuation packaging. He has advised major accounting firms on the formation and operation of their financial services divisions. Mr Offenhauser is a Fellow of Australian Society of CPAs, Fellow of Australian Taxation Institute, Fellow of Australian Insurance Institute and an Associate of Australian Institute of Superannuation Trustees.

Appointed 28 June 2002.

#### Perry Wilkie Non Executive Director

Age: 62

Mr Wilkie has more than 30 years experience in property development. He is an extremely dynamic and innovative strategist and is remarkably creative with conceptual aspects of property development. Since 1992 Mr Wilkie has been associated with the development of the Company's proprietary development system.

Appointed 29 June 2001, retired 2 July 2001.

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#### **Directors' report (cont'd)**

Gregory John Vickery Non Executive Director

Age: 55

Mr Vickery is Chairman of Partners, Deacons solicitors, Brisbane. He practices primarily in the corporate and commercial areas and has a major interest in commercial dispute resolution. Mr Vickery is adjunct professor in law at University of Queensland and is Vice Chairman, Law Council of Australia, Company law committee.

Appointed 25 May 2001, retired 1 June 2001.

### Paul Michael Paxton-Hall Non Executive Director

Age: 45

Mr Paxton – Hall is a partner of Deacons solicitors, Brisbane and is head of corporate commercial and technology business unit (Queensland). He regularly advises the Directors and secretaries of public companies, Government authorities and small to medium enterprises. He is a Director of Anglican Investment Development Fund and State Councillor, Chartered Secretaries Australia.

Appointed 25 May 2001, retired 1 June 2001.

#### Phillip Anthony Hourigan Non Executive Director

Age: 39

Mr Hourigan is a partner at Deacons Solicitors, Brisbane and heads the Information Technology and Intellectual Property units. He is a current member, Queensland Law Society, Intellectual Property and IT&T Committees and has been responsible for many publications relating to legal issues associated with Intellectual Property and Information Technology.

Appointed 25 May 2001, retired 1 June 2001.

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#### **Directors' report (cont'd)**

### **Directors' meetings**

The number of Directors' meetings and number of meetings attended by each of the Directors of the Company during the financial period are:

<b>Board Meetings</b>		
$\boldsymbol{A}$	В	
14	15	
11	15	
11	15	
14	15	
-	-	
-	-	
-	-	
-	-	
	<b>A</b> 14 11 11	

**A** - Number of meetings attended

**B** - Number of meetings held during the time the Directors held office during the period

#### **Principal activities**

The principal activity of the consolidated entity during the course of the financial period was the provision of management services by acting as development managers on behalf of landowners for the development of strata title units utilising the Company's proprietary development management system.

The Company is incorporated in Australia and its principal country of operation is Australia.

#### **Review and results of operations**

The Directors report a pre-tax profit for the period of \$312,759. The operating profit after income tax amounted to \$214,193.

On 1 June 2000, the Company acquired the international rights to a patented (provisional) property management system ("the System") that significantly reduces the risks associated with strata title property development.

The System allows the Company to act as a Development Manager without the conflicts of interest that are found in the property development industry. The Company does not purchase or own land, is not a property developer and does not market any property. The Company is a service organisation that earns income from the implementation of the System on behalf of land owners.

The Company has the unique opportunity to apply the System to the property portfolio's of multinational companies and currently has development agreements and feasibility agreements with multinational corporations and semi government instrumentalities who have major property portfolios.

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#### **Directors' report (cont'd)**

#### **Dividends**

Dividends paid or declared by the Company during the financial period were:

Type	Amount	Total	Date of
	per share	(\$)	payment
Interim	\$1.00	147,000	1 December 2001
Final	\$0.157	31,807	28 February 2002
		<u>178,807</u>	

These dividends were unfranked.

#### State of affairs

The Company was registered on 25 May 2001 and raised working capital by the issue of 147,000 ordinary shares at \$1 per share.

On 25 February 2002, the Company acquired 100% of the issued share capital of Property Services Exchange Pty Ltd (a Company associated with Mr Geoffrey Jamieson, a Director of the Company). The consideration provided was 55,000 ordinary shares of the Company with a value of \$55,000, representing the fair value of the assets acquired.

On 18 March 2002, the Company's shareholders approved the issue of 5 new ordinary shares for every one share on issue.

On 27 June 2002 it was resolved that the Company enter into an exclusive patent licence agreement (subject to maintaining the patents) for patents relating to a web-based management system and a funds management system with Ravenslea Nominees Pty Ltd (a Company associated with Mr Geoffrey Jamieson, a Director of the Company). The licence has nil cost providing the Company uses the patents for its own use in acting as development and/or fund managers. If the Company sub-licences the patents to outside parties, then a 10% royalty fee will be payable to Ravenslea Nominees Pty Ltd calculated on gross receipts received by the Company from licensing the development management and/or funds management patents to third parties. At the date of this report, the patent licence agreement with Ravenslea Nominees Pty Ltd has not been finalised.

On 28 June 2002 the Directors resolved to revalue the intellectual property of the Company to \$10,445,359. The Directors' valuation was based on an independent valuation.

On 28 June 2002 the Company's shareholders approved the issue of 19 bonus shares for every one existing share held.

#### **Environmental regulation**

The consolidated entity's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation. However, the Board believes that the consolidated entity has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the consolidated entity.

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#### **Directors' report (cont'd)**

#### **Events subsequent to balance date**

- On 16 July 2002 it was resolved that a company associated with Mr Arthur Gerbanas and Mr Geoffrey Jamieson would be entitled to 3,500,000 options over the Company's ordinary shares exercisable at any time within 5 years of their issue date at \$0.50 per share subject to the Company meeting certain milestones associated with an Asset Management process and the lodging of a provisional patent to protect the process.
- On 15 August 2002, the Directors of the Company incorporated APSLSP Pty Ltd for the purpose of providing eligible employees of the Company with a means to participate in profits of the Company through dividend distributions.

Mr Geoffrey Jamieson and Mr Brian Wilkie have been appointed directors of APSLSP Pty Ltd and jointly control the voting rights of APSLSP Pty Ltd through the ownership of 1 'A' Class ordinary share each.

The principal activity of APSLSP Pty Ltd is, to at all times, own 5% of the issued share capital of the Company and derive income through the receipt of dividends from the Company.

Eligible employees of the Company will be invited to apply for redeemable preference shares in APSLSP Pty Ltd in accordance with the terms and conditions of the APSLSP Pty Ltd Share Scheme Deed. The redeemable preference shares are non-voting and entitle the holders to participate in dividends as declared by the Board of APSLSP Pty Ltd.

At the date of this report, APSLSP Pty Ltd held 1,074,000 ordinary shares in the Company.

■ On 1 October 2002, the Company listed on the Newcastle Stock Exchange.

Other than the matters discussed above, there has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity, in future financial years.

#### Likely developments

The consolidated entity will continue to pursue its strategy of increasing profitability and market share during the next financial year.

Further information about likely developments in the operations of the consolidated entity and the expected results of those operations in future financial years has not been included in this financial report because disclosure of the information would be likely to result in unreasonable prejudice to the consolidated entity.

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### **Directors' report (cont'd)**

#### Directors and senior executives emoluments

Recommendations for employee remuneration are made by Divisional Managers for the joint consideration of the Chief Financial officer and Chief Executive Officer of the Company. Senior executive appointments and remuneration are approved by the Board.

Details of the nature and amount of each major element of the emoluments of each director of the Company are:

	Base emolument	Super contributions	Total
	\$	\$	\$
Director			
Non-executive			
Mr P Wilkie	62,500	-	62,500
Mr L C Offenhauser	-	-	_
Mr G J Vickery	-	-	-
Mr P M Paxton-Hall	-	-	-
Mr P A Hourigan	-	-	-
Executive			
Mr G A Caird	102,000	-	102,000
Mr G S Jamieson	82,000	-	82,000
Mr D S Tucker	59,950	5,450	65,400
Mr B B Wilkie	60,000	-	60,000
Executive officers (excluding directors)			
Mr P L Bernasconi	60,000	5,400	65,400
Mr M G Gaskin-Harris	47,211	4,249	51,460
Mr N S McNally	42,231	-	42,231

#### **Directors' interests**

The relevant interest of each director in the shares issued by the Company at the date of this report is as follows:

	Ordinary shares
Mr G S Jamieson	8,583,233
Mr G A Caird	2,764,000
Mr D S Tucker	400,000
Mr B B Wilkie	3,058,183
Mr A Gerbanas	450,000
Mr L C Offenhauser	100,000
Mr P Wilkie	3,432,233
	<u>18,787,649</u>

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#### **Directors' report (cont'd)**

#### Indemnification of officers

The Company has agreed to indemnify current and former directors of the Company against all liabilities to another person (other than the company or a related body corporate) that may arise from their position as directors of the Company and its controlled entity, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

#### **Corporate governance**

The Board has put in place the framework and operational policies for the management of the Company ensuring the effective management of internal controls and of risk.

# The role of the board

The Board carries out its responsibilities according to the following mandate:

- the Board should comprise at least 4 Directors;
- the Chairman should be a Non-executive Director;
- the Directors should possess a broad range of skills, qualifications and experience;
- the Board should meet on a regular basis; and
- all available information in connection with items to be discussed at a meeting of the Board shall be provided to each Director prior to that meeting.

The primary responsibilities of the Board include:

- the approval of the annual, half-year and quarterly financial reports;
- the establishment of the long term goals of the Company and strategic plans to achieve those goals;
- the review and adoption of annual budgets for the financial performance of the Company and monitoring the results on a quarterly basis;
- ensuring that the Company has implemented adequate systems of internal controls together with appropriate monitoring of compliance activities; and
- the implementation of an appropriate committee structure to ensure that key areas such as audit, corporate governance, risk management and remuneration are effectively managed.

#### Independent professional advice

With the prior approval of the Managing Director, each Director has the right to seek independent legal and other professional advice at the Company's expense concerning any aspect of the Company's operations or undertakings in order to fulfil their duties and responsibilities as Directors.

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#### **Directors' report (cont'd)**

#### Audit committee

Subsequent to 30 June 2002, the Board established an audit committee consisting of 2 Directors. The current members of the audit committee are:

Leon Craig Offenhauser (Non-Executive Chairman) Geoffrey Stuart Jamieson (Managing Director and Chief Executive Officer)

The audit committee provides a forum for the effective communication between the Board and the auditors. The audit committee reviews:

- the annual, half-year and quarterly financial report prior to their approval by the Board;
- the effectiveness of management information systems and systems of internal control; and
- the efficiency and effectiveness of the audit functions.

The audit committee will invite the auditors to attend audit committee meetings.

#### Risk Management

The Board is responsible for the Company's system of internal controls. The Board constantly monitors the operational and financial aspects of the Company's activities and, through the audit committee, the Board considers the recommendations and advice of the auditors and other external advisers on the operational and financial risks that face the Company.

The Board ensures that recommendations made by the auditors and other external advisers are considered and, where thought necessary, appropriate action is taken to ensure that the Company has an effective internal control environment in place to manage the key risks identified.

In addition, the Board investigates ways of enhancing existing risk management strategies, including appropriate segregation of duties, as well as the employment and training of suitably qualified and experienced personnel.

### Code of conduct

Director

As part of the Board's commitment to the highest standard of conduct, APSL intends to adopt a code of conduct to guide executives, management and employees in carrying out their duties and responsibilities. The code of conduct will cover such matters as:

- Responsibilities to shareholders;
- Compliance with laws and regulations;
- Relations with customers and suppliers;
- Ethical responsibilities;
- Employment practices; and
- Responsibilities to the environment and the community

Dated at Brisbane this day of 2002.

Signed in accordance with a resolution of the Directors.

Brian B Wilkie Leon C Offenhauser

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Director

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# Statements of financial performance for the period ended 30 June 2002

	Note	Consolidated 25 May 2001 to 30 June 2002 \$	The Company 25 May 2001 to 30 June 2002 \$
Revenue from rendering of services	2	1,524,000	1,524,000
Other revenues from ordinary activities	2	44,272	44,272
Total revenue	2	1,568,272	1,568,272
Expenses from ordinary activities:			
Research and estimating expenses Project management expenses Systems and titles expenses Sales and marketing expenses Concept and planning expenses Administrative expenses Other expenses from ordinary activities  Profit from ordinary activities before related income tax expense Income tax expense relating to ordinary activities	5(a) 18	(62,421) (82,873) (56,798) (268,452) (53,924) (691,651) (39,394) 312,759 (98,566)	(62,421) (82,873) (56,798) (268,452) (53,924) (691,651) (39,394) 312,759 (98,566)
Net profit	18	<u>214,193</u>	<u>214.193</u>
Basic earnings per share: Ordinary shares	6	\$ <u>0.011</u>	
Diluted earnings per share: Ordinary shares	6	\$ <u>0.011</u>	

The statements of financial performance are to be read in conjunction with the notes to the financial statements set out on pages 13 to 30.

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# Statements of financial position

as at 30 June 2002

	Note	Consolidated 2002	The Company 2002
Current assets			
Cash assets Receivables Other	8 9 10	248,910 148,988 58,775	248,910 148,988 58,775
Total current assets		456,673	456,673
Non-current assets			
Other financial assets Plant and equipment Intangible assets Deferred tax assets	11 12 13	10,740 165,116 10,500,359 5,251	65,740 165,116 10,445,359 5,251
<b>Total non-current assets</b>		10,681,466	10,681,466
Total assets		11,138,139	11,138,139
Current liabilities			
Payables Current tax liabilities Provisions Interest bearing liabilities	14 5(b) 15 21	276,911 102,976 17,503 10,182	276,911 102,976 17,503 10,182
<b>Total current liabilities</b>		407,572	407,572
Non-current liabilities			
Interest bearing liabilities Deferred tax liabilities	21	57,341 <u>840</u>	57,341 <u>840</u>
Total non-current liabilities		58,181	<u>58,181</u>
Total liabilities		465,753	465,753
Net assets		10,672,386	10,672,386
Equity			
Contributed equity Reserves Retained profits	16 17 18	212,740 10,424,260 35,386	212,740 10,424,260 <u>35,386</u>
Total equity		10,672,386	10,672,386

The statements of financial position are to be read in conjunction with the notes to the financial statements set out on pages 13 to 30.

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# Statements of cash flows for the period ended 30 June 2002

	Note	Consolidated 25 May 2001 to 30 June 2002 \$	The Company 25 May 2001 to 30 June 2002 \$
Cash flows from operating activities			
Cash receipts in the course of operations Cash payments in the course of operations Income tax paid	5(b)	1,517,467 (1,132,121)	1,517,467 (1,132,121)
Interest received	3(0)	4,222	4,222
Net cash provide d by operating activities	23(ii)	389,568	389,568
Cash flows from investing activities			
Payments for plant and equipment		(105,932)	(105,932)
Net cash used in investing activities		(105,932)	(105,932)
Cash flows from financing activities			
Proceeds from issue of shares Finance lease payments Dividends paid		147,000 (2,919) (178,807)	147,000 (2,919) (178,807)
Net cash provided by/(used in) financing a	ctivities	(34,726)	(34,726)
Net increase in cash held		248,910	248,910
Cash at the beginning of the financial period			<del>_</del>
Cash at the end of the financial period	23(i)	248,910	248,910

The statements of cash flows are to be read in conjunction with the notes to the financial statements set out on pages 13 to 30.

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# Notes to the financial statements for the period ended 30 June 2002

## 1 Statement of significant accounting policies

The significant policies that have been adopted in the preparation of this financial report are:

#### (a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

It has been prepared on the basis of historical costs and except where stated, does not take into account changing money values or fair values of non-current assets.

The Company was registered on 25 May 2001 and this financial report is for the period from incorporation to 30 June 2002. Consequently, no comparative information is provided in this financial report.

#### (b) Principles of consolidation

The financial statements of controlled entities are included from the date control commences until the date control ceases.

Unrealised gains and losses and inter-entity balances resulting from transactions with or between controlled entities are eliminated in full on consolidation.

#### (c) Revenue recognition

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST).

#### Rendering of services

Revenue from rendering of services is recognised over the term of the contract in proportion to the level of services provided. Where income is received in advance of providing the service it is deferred and included in current payables in the statement of financial position.

#### Interest revenue

Interest revenue is recognised as it accrues, taking into account the effective yield on the financial asset.

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# Notes to the financial statements for the period ended 30 June 2002

#### 1 Statement of significant accounting policies (cont'd)

#### (d) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities that are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### (e) Taxation

The consolidated entity adopts the income statement liability method of tax effect accounting.

Income tax expense is calculated on operating profit adjusted for permanent differences between taxable and accounting income. The tax effect of timing differences, which arise from items being brought to account in different periods for income tax and accounting purposes, is carried forward in the statement of financial position as a future income tax benefit or a provision for deferred income tax.

Future income tax benefits are not brought to account unless realisation of the asset is assured beyond reasonable doubt. Future income tax benefits relating to tax losses are only brought to account when their realisation is virtually certain. The tax effects of capital losses are not recorded unless realisation is virtually certain.

#### (f) Acquisitions of assets

All assets acquired including plant and equipment and intangibles other than goodwill are initially recorded at their cost of acquisition at the date of acquisition, being the fair value of the consideration provided plus incidental costs directly attributable to the acquisition. When equity instruments are issued as consideration, their market price at the date of acquisition is used as fair value. Transaction costs arising on the issue of equity instruments are recognised directly in equity subject to the extent of proceeds received, otherwise expensed.

Expenditure, including that on internally generated assets other than research and development costs, is only recognised as an asset when the entity controls future economic benefits as a result of the costs incurred, it is probable that those future economic benefits will eventuate, and the costs can be measured reliably.

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# Notes to the financial statements for the period ended 30 June 2002

#### 1 Statement of significant accounting policies (cont'd)

#### (g) Patents, trademarks and licences

An associated entity, Australian Property Systems (No 1) Pty Ltd, has developed a patented property management system to develop property ("the System"). The Company has an exclusive licensing agreement with Australian Property Systems (No 1) Pty Ltd which grants the Company the right to use, commercialise and exploit the System. The Company has control over the economic benefit of the intellectual property of the System, which is a legal and enforceable right and is exchangeable.

Patents, trademarks and licences associated with the System are measured at fair value.

#### (h) Receivables

Trade debtors

Trade debtors to be settled within 60 days are carried at amounts due. The collectibility of debts is assessed at balance date and specific provision is made for any doubtful accounts.

#### (i) Investments

Investments in controlled entities are carried in the Company's financial statements at the lower of cost and recoverable amount.

#### (j) Leased assets

Leases under which the Company or its controlled entities assume substantially all the risks and benefits of ownership are classified as finance leases. Other leases are classified as operating leases.

#### Finance leases

Finance leases are capitalised. A lease asset and a lease liability equal to the present value of the minimum lease payments are recorded at the inception of the lease.

Lease liabilities are reduced by repayments of principal. The interest components of the lease payments are expensed. Contingent rentals are expensed as incurred.

#### Operating leases

Payments made under operating leases are expensed on a straight line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased property.

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# Notes to the financial statements for the period ended 30 June 2002

#### 1 Statement of significant accounting policies (cont'd)

### (k) Recoverable amount of non-current assets valued on cost basis

The carrying amounts of non-current assets valued on the cost basis are reviewed to determine whether they are in excess of their recoverable amount at balance date. If the carrying amount of a non-current asset exceeds its recoverable amount, the asset is written down to the lower amount. The write-down is expensed in the reporting period in which it occurs.

In assessing recoverable amounts of non-current assets the relevant cash flows have not been discounted to their present value.

#### (l) Revaluations of non-current assets

Non-current assets measured at fair value are revalued with sufficient regularity to ensure the carrying amount of each asset does not differ materially from fair value at reporting date. Independent valuations are obtained at least every three years. Revaluation increments are recognised in the asset revaluation reserve.

#### (m) Depreciation and amortisation

Items of plant and equipment and intangible assets are depreciated/amortised using the straight line method over their estimated useful lives. Assets are depreciated or amortised from the date of acquisition or in respect of internally constructed assets, from the time an asset is completed and held ready for use.

The depreciation/amortisation rates used for each class of asset are as follows:

Plant and equipment

•	Office furniture and equipment	7.5% - 20%
•	Computer software	33.3% - 50%
	Leased assets – plant and equipment	25%

Intangibles

■ Patents 20 years (life of patent)

Depreciation and amortisation rates and methods are reviewed annually for appropriateness. When changes are made, adjustments are reflected prospectively in current and future periods only.

#### (n) Payables

Liabilities are recognised for amounts to be paid in the future for goods or services received. Trade accounts payable are normally settled within 60 days.

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# Notes to the financial statements for the period ended 30 June 2002

### 1 Statement of significant accounting policies (cont'd)

### (o) Employee entitlements

Wages, salaries and annual leave

The provision for employees' entitlements to wages, salaries and annual leave represents the amount which the employer has a present obligation to pay resulting from employees' services provided up to the balance date. The provision has been calculated at undiscounted amounts based on current wage and salary rates and includes related on-costs.

#### Superannuation fund

Contributions to employee superannuation funds are charged against income as incurred.

	Consolidated 25 May 2001 to 30 June 2002 \$	The Company 25 May 2001 to 30 June 2002 \$	
2. Revenue from ordinary activities			
Revenue from rendering of services	1,524,000	1,524,000	
Other revenues from operating activities			
Interest: Other parties	4,222	4,222	
Rental income Sundry income	3,452 <u>36,598</u>	3,452 <u>36,598</u>	
Total other revenues	44,272	44,272	
Total revenue from ordinary activities	<u>1,568,272</u>	1,568,272	
3. Profit from ordinary activities before income tax expense			
Profit from ordinary activities before income tax expense has been arrived at after charging/(crediting) the following items:			
Depreciation of: - office furniture - computer software	7,150 1,429	7,150 1,429	
Amortisation of: - leased plant and equipment	<u>1,442</u>	<u>1,442</u>	
Total depreciation and amortisation	10,021	10,021	
Borrowing costs: - Finance charges on capitalised leases	742	742	
Net expense from movements in provision for: - employee entitlements	17,503	17,503	
Operating lease rental expense - minimum lease payments	11,212	11,212	

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# Notes to the financial statements for the period ended 30 June 2002

	Consolidated 25 May 2001 to 30 June 2002 \$	The Company 25 May 2001 to 30 June 2002 \$
4. Auditors' remuneration		
Audit services Auditors of the Company	23,208	23,208
Other services Auditors of the Company	27,905	27.905
5. Taxation		
(a) Income tax expense		
Prima facie income tax expense calculated at 30% on the profit from ordinary activities	93,828	93,828
Increase/(decrease) in income tax expense due to:		
Non-deductible expenditure Deductible capital expenditure	6,525 (1,787)	6,525 (1,787)
Income tax expense attributable to operating profit	98,566	<u>98.566</u>
(b) Current tax liabilities		
Provision for current income tax		
Movements during the period:		
Balance at beginning of period Income tax paid Current period's income tax expense on operating prof	- - fit <u>102,976</u>	- - <u>102,976</u>
Balance at end of period	<u>102,976</u>	<u>102,976</u>

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Notes to the financial statements for the period ended 30 June 2002

	Consolidated 2002 \$
6. Earnings per share	
Basic earnings	<u>0.011</u>
Diluted earnings	<u>0.011</u>
Weighted average number of shares used in the calculation of basic earnings and diluted earnings per share:	
Ordinary shares	<u>19.303,459</u>

# 7. Segment information

The principal activity of the consolidated entity is the provision of patented (provisional) property development management services in Australia. This segment represents more than 90% of total revenue, total results and total assets of the consolidated entity.

		Consolidated 2002 \$	The Company 2002
8.	Cash assets		
Cash	at bank	196,410	196,410
Tern	n deposits	52,500	52,500
		248,910	248,910
9.	Receivables		
Trad	e debtors	148,617	148,617
Othe	er debtors	<u>371</u>	<u>371</u>
		<u>148,988</u>	148,988
10.	Other current assets		
Prep	ayments	<u>58.775</u>	<u>58,775</u>
11.	Other financial assets		
Inve	stment in controlled entity, at cost	-	55,000
Loar	n to related party	10,740	10,740
		10,740	65,740

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# Notes to the financial statements for the period ended 30 June 2002

	Consolidated 2002	The Company 2002
12. Plant and equipment		
Office furniture and equipment		
At cost	67,982	67,982
Accumulated depreciation	(7,150)	(7,150)
	60,832	60,832
Computer software		
At cost	37,950	37,950
Accumulated depreciation	(1,429)	(1,429)
	36,521	36,521
Leased plant and equipment		
At cost	69,205	69,205
Accumulated amortisation	(1,442)	(1,442)
	67,763	67,763
Total plant and equipment - net book value	165,116	<u>165,116</u>
Reconciliations		
Reconciliations of the carrying amounts for each class of plant and equipment are set out below:	of	
Office furniture and equipment		
Carrying amount at beginning of period	-	-
Additions	67,982	67,982
Depreciation	<u>(7,150</u> )	(7,150)
Carrying amount at end of period	60,832	60,832
Computer software		
Carrying amount at beginning of period	-	-
Additions	37,950	37,950
Depreciation	(1,429)	(1,429)
Carrying amount at end of period	<u>36.521</u>	36,521
Leased plant and equipment		
Carrying amount at beginning of period	-	-
Additions Amortisation	69,205	69,205
	(1,442)	(1,442)
Carrying amount at end of period	<u>67,763</u>	<u>67,763</u>

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# Notes to the financial statements for the period ended 30 June 2002

	Consolidated 2002 \$	The Company 2002
13. Intangible assets		
Patents, trademarks and licences		
At fair value Accumulated amortisation	10,500,359	10,445,359
Carrying amount at end of period	10,500,359	10,445,359

In June 2002, the directors revalued the patented (provisional) property management system licensed from Australian Property Systems (No 1) Pty Ltd ("the System"). In deriving the fair value of this licence, the directors have:

- Had regard to the Company's secure access to the System though the Technology Licence Agreement with Australian Property Systems (No 1) Pty Ltd for a period of 20 years, which commenced on 1 June 2001.
- Determined that the Company's earnings are largely based on the successful use and exploitation of the System.
- Considered an indicative valuation of the Company (which includes the licence) prepared by an external party in April 2002.
- Considered the appropriateness of the underlying assumptions and estimates made in the April 2002 valuation of the Company and the effect of events impacting the Company since this date.
- Assigned approximately 85% of the minimum amount of the April 2002 valuation of the Company to the directors' valuation of the System.
- Conducted appropriate due diligence on the underlying information to derive their valuation.

	Consolidated 2002 \$	The Company 2002
14. Payables		
Trade creditors Other creditors and accruals	149,184 127,727 276,911	149,184 127,727 276,911
15. Provisions		
Employee entitlements	<u>17,503</u>	<u>17,503</u>
Number of employees	No.	No.
Number of employees at period end	11	11

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# Notes to the financial statements for the period ended 30 June 2002

	Consolidated 2002 \$	The Company 2002
16. Contributed equity		
Issued and paid-up capital		
21,274,000 ordinary shares, fully paid	212,740	212,740

Movements in ordinary share capital

The Company was registered on 25 May 2001 and raised working capital by the issue of 147,000 ordinary shares of \$1 per share.

On 25 February 2002, the Company issued 55,000 ordinary shares as consideration for the acquisition of Property Services Exchange Pty Ltd.

On 18 March 2002 five new ordinary shares were issued for every one held, resulting in an increase in the number of ordinary shares on issue to 1,010,000.

On 27 June 2002 the Company issued 53,700 ordinary shares for nil consideration in preparation for the establishment of the APSLSP Pty Ltd Share Scheme (refer Note 26).

On 28 June 2002 the Company's shareholders approved the issue of 19 bonus shares for every one existing share held.

Conditions attaching to ordinary shares

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

In the event of the winding up of the Company, ordinary shareholders rank after creditors and are fully entitled to any proceeds of liquidation.

	Consolidated 2002 \$	The Company 2002
17. Reserves		
Asset revaluation	10,424,260	<u>10,424,260</u>
Movements during the period		
Balance at beginning of period	-	-
Revaluation of intangibles (refer Note 13)	10,424,260	10,424,260
Balance at end of period	10,424,260	10,424,260

The asset revaluation reserve includes the net revaluation increments and decrements arising from the revaluation of non-current assets measured at fair value in accordance with AASB 1041 'Revaluation of Non-current Assets'.

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# Notes to the financial statements for the period ended 30 June 2002

		Consolidated 2002 \$	The Company 2002
18. Retained profits			
Retained profits at the beginning of the period		-	-
Net profit		214,193	214,193
Dividends	19	(178,807)	(178,807)
Retained profits at the end of the period		35,386	35,386

#### 19. Dividends

Dividends paid by the Company are:

Type	Amount per share	Total amount (\$)	Date of payment
Interim Final	\$1.00 \$0.157	147,000 <u>31,807</u>	1 December 2001 28 February 2002
		178,807	

All dividends were unfranked.

The Company 2002

#### **Dividend franking account**

Class C (30%) franking credits available to shareholders of the Company for subsequent financial years.

240,277

The above available amounts are based on the balance of the dividend franking account at period end adjusted for:

- (a) franking credits that will arise from the payment of the amount of the provision for income tax;
- (b) franking debits that will arise from the payment of franked dividends recognised as a liability at period end; and
- (c) franking credits that the Company may be prevented from distributing in subsequent years.

The ability to utilise the franking account credits is dependent upon there being sufficient available profits to declare dividends.

From 1 July 2002 the New Business Tax System (Imputation) Act 2002 requires measurement of franking credits based on the amount of income tax paid, rather than on after-tax profits.

As a result the "franking credits available" were converted from \$240,277 to \$102,976 as at 1 July 2002.

This change in the basis of measurement does not change the value of franking credits to shareholders who may be entitled to franking credit benefits.

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# Notes to the financial statements for the period ended 30 June 2002

#### 20. Additional financial instrument disclosure

#### (a) Interest rate risk

The consolidated entity's exposure to interest rate risk and the effective weighted average interest rate for classes of financial assets and financial liabilities is set out below:

2002	Note	Weighted average interest rate \$	Floating interest rate	Fixed interest maturing in 1 year or less \$	Non interest bearing \$	Total \$
Financial assets						
Cash assets	8	3.00%	196,410	-	-	196,410
Term deposits	8	4.64%	-	52,500	-	52,500
Receivables	9	-	-	-	148,988	148,988
Other financial assets	11	-			10,740	10,740
			<u>196,410</u>	<u>52,500</u>	<u>159,728</u>	<u>408,638</u>
Financial liabilities						
Payables	14	-	-	-	276,911	276,911
Employee entitlements	15	-		<del>-</del>	17,503	17,503
				<del>-</del>	<u>294,414</u>	<u>294,414</u>
				Consolidated 2002	The Cor 200 \$	

#### (b) Credit risk exposure

Credit risk represents the loss that would be recognised if counterparties failed to perform as contracted.

The credit risk on financial assets, excluding investments, of the consolidated entity which have been recognised on the statement of financial position, is the carrying amount, net of any provision for doubtful debts.

The consolidated entity minimises concentrations of credit risk by undertaking transactions with a variety of customers and counterparties and by performing due diligence procedures on major new customers. However, at 30 June 2002, 73% of the consolidated entity's trade debtors was owed by one customer, Shell Company of Australia Ltd.

#### (c) Net fair value of financial assets and liabilities

The carrying amounts of the consolidated entity's financial assets and liabilities approximate net fair value.

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# Notes to the financial statements for the period ended 30 June 2002

### 21. Commitments

### Finance lease payment commitments

Finance lease commitments are payable:

Within one year One year or later and no later than five years	18,347 73,216	18,347 73,216
Less: Future lease finance charges	91,563 (24,040)	91,563 (24,040)
	67,523	67.523
Lease liabilities provided for in the financial statements:		
Current Non-current	10,182 <u>57,341</u>	10,182 57,341
	67,523	67,523

The Company leases equipment under a finance lease agreement expiring in five years. At the end of the lease term the Company has the option to purchase the equipment at a price deemed to be a bargain purchase option.

	Consolidated 2002 \$	The Company 2002
Non-cancellable operating lease commitments		
Future operating lease commitments not provided for in the financial statements and payable:		
Within one year One year or later and no later than five years	14,950 <u>3,747</u>	14,950 <u>3,747</u>
	<u>18,697</u>	<u>18.697</u>

The Company leases a property under a non-cancellable operating lease expiring within two years. The lease provides the Company with a right of renewal at which time all terms are re-negotiated.

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Notes to the financial statements for the period ended 30 June 2002

2002 Ordinary shares held (%)

#### 22. Controlled entities

#### (a) Particulars in relation to controlled entities

#### Name

Australian Property Systems Limited

#### Controlled entity

Property Services Exchange Pty Limited

100

248,910

### (b) Acquisition of controlled entity

During the financial period the consolidated entity purchased 100% of the shares of Property Services Exchange Pty Limited. The consideration provided was 55,000 ordinary shares of the Company with a value of \$55,000 representing the fair value of assets acquired.

		Consolidated 2002 \$	The Company 2002
23.	Notes to the statement of cash flows		
(i)	Reconciliation of cash		
cash at the states	he purposes of the statements of cash flows, includes cash on hand and at bank. Cash as e end of the financial period as shown in the ments of cash flows is reconciled to the related in the statements of financial position as follows:	78:	
0 41512	at bank 7 n deposits	196,410 52,500	196,410 52,500

248,910

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# Notes to the financial statements for the period ended 30 June 2002

		Consolidated 2002 \$	The Company 2002		
23. Note	es to the statement of cash flows (cont'd)				
	Reconciliation of profit from ordinary activities after income tax to net cash provided by operating activities				
Profit from	ordinary activities after income tax	214,193	214,193		
Add/(less) non-cash items:					
Amounts s Increase/(d	on/amortisation of plant and equipment et aside to provisions ecrease) in income tax payable decrease in deferred tax balances	(10,021) 17,503 102,976 (4,411)	(10,021) 17,503 102,976 (4,411)		
_	rovided by operating activities nge in assets and liabilities	320,420	320,420		
Increase in (Increase) in (Increase)	assets and liabilities during the financial per receivables in prepayments in trade creditors other creditors and accruals	eriod: (148,988) (58,775) 149,184 	(148,988) (58,775) 149,184 		
Net cash p	rovided by operating activities	389.568	389,568		

### (iii) Non cash financing activities

During the period the Company acquired plant and equipment with an aggregate fair value of \$69,205 by means of a finance lease. This acquisition is not reflected in the Statements of Cash Flows.

### 24. Directors' remuneration

The number of Directors whose income from the Company or any related party falls within the following bands:

			The Company 2002 \$
\$0	-	\$9,999	4
\$60,000	-	\$69,999	3
\$80,000	-	\$89,999	1
\$100,000	-	\$109,999	1
	•	paid or payable, or otherwise made Directors of the Company and	
controlled entities from the Company or any related party			\$
			<u>371,900</u>

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# Notes to the financial statements for the period ended 30 June 2002

### 25. Related parties

#### Directors

The names of each person holding the position of Director of Australian Property Systems Limited during the financial period are Messrs G S Jamieson, G A Caird, D S Tucker, B B Wilkie, P Wilkie, G J Vickery, P M Paxton-Hall and P A Hourigan. Messrs P Wilkie, G J Vickery, P M Paxton-Hall and P A Hourigan retired during the period.

Details of Directors' remuneration are set out in Note 24.

Apart from the details disclosed in this note, no Director has entered into a material contract with the Company since the date of incorporation and there were no material contracts involving Directors' interests subsisting at period end.

### Directors' holdings of shares

2002

Number held

The interests of Directors of the Company and their Director related entities in the shares of the Company at period end are set out below:

Australian Property Systems Limited Ordinary shares

19,082,700

#### Directors' transactions with the Company

Technology Licence Agreement

On 1 June 2001, Australian Property Systems (No 1) Pty Ltd, an entity associated with Messrs G S Jamieson and B B Wilkie, entered into a Technology Licence Agreement with the Company. Under the terms of this Agreement, Australian Property Systems (No 1) Pty Ltd has granted an exclusive licence to the Company for the use of certain intellectual property in consideration for:

- An initial licence fee of \$10,000;
- A monthly licence fee of \$5,000 per month; and
- A monthly royalty of 1% of revenue earned from use of the intellectual property outside of Australia.

In the event that the Company completes a successful capital raising of \$5 million, a further licence fee of \$1.7 million will become due and payable by the Company. Of this amount, \$1.3 million will be payable to current Directors and their Director related entities. At the date of this report, this capital raising has not been completed.

The term of the Technology Licence Agreement is for a period of 20 years commencing 1 June 2001.

The total amount payable by the Company under the Technology Licence Agreement for the period ended 30 June 2002 is \$70,000. Of this amount \$7,300 is payable at period end.

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# Notes to the financial statements for the period ended 30 June 2002

#### 25. Related parties (cont'd)

#### Other transactions

During the period the Company purchased office equipment from certain Directors and their Director related entities. The details of these transactions are as follows:

Director	Details	\$
D S Tucker	Sale of office equipment to the Company	5,352
G A Caird	Sale of office equipment to the Company	2,950
B Wilkie	Sale of office equipment to the Company	697

During the period, the Company paid rental to an entity associated with Mr G A Caird under a lease agreement for premises occupied by the Company's Perth office in the amount of \$12,437. Of this amount, \$506 is owing to the Company at period end. The Company received rental income from an entity associated with Mr G A Caird in the amount of \$1,611 for a sub lease.

On 25 February 2002, the Company acquired 100% of the issued capital of Property Services Exchange Pty Limited (a Company associated with Mr Geoffrey Jamieson, a Director of the Company). The consideration provided was 55,000 ordinary shares of the Company with a value of \$55,000, representing the fair value of the assets acquired.

The terms and conditions of these transactions with Directors and their Director related entities were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-Director related entities on an arm's length basis.

#### 26. Events subsequent to balance date

- On 16 July 2002 it was resolved that a company associated with Mr Arthur Gerbanas and Mr Geoffrey Jamieson would be entitled to 3,500,000 options over the Company's ordinary shares exercisable at any time within 5 years of their issue date at \$0.50 per share subject to the Company meeting certain milestones associated with an Asset Management process and the lodging of a provisional patent to protect the process.
- On 15 August 2002, the Directors of the Company incorporated APSLSP Pty Ltd for the purpose of providing eligible employees of the Company with a means to participate in profits of the Company through dividend distributions.

Mr Geoffrey Jamieson and Mr Brian Wilkie have been appointed directors of APSLSP Pty Ltd and jointly control the voting rights of APSLSP Pty Ltd through the ownership of 1 'A' Class ordinary share each.

The principal activity of APSLSP Pty Ltd is, to at all times, own 5% of the issued share capital of the Company and derive income through the receipt of dividends from the Company.

Eligible employees of the Company will be invited to apply for redeemable preference shares in APSLSP Pty Ltd in accordance with the terms and conditions of the APSLSP Pty Ltd Share Scheme Deed. The redeemable preference shares are non-voting and entitle the holders to participate in dividends as declared by the Board of APSLSP Pty Ltd.

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# Notes to the financial statements for the period ended 30 June 2002

### **26.** Events subsequent to balance date (cont'd)

At the date of this report, APSLSP Pty Ltd held 1,074,000 ordinary shares in the Company.

■ On 1 October 2002, the Company listed on the Newcastle Stock Exchange.

Other than the matters discussed above, there has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity, in future financial years.

The financial effects of the above transactions have not been brought to account in the financial statements for the period ended 30 June 2002.

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#### **Directors' declaration**

In the opinion of the Directors of Australian Property Systems Limited ("the Company"):

- (a) the financial statements and notes, set out on pages 10 to 30 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the financial position of the Company and consolidated entity as at 30 June 2002 and of their performance, as represented by the results of their operations and their cash flows, for the period ended on that date; and
  - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Dated at Brisbane this	day of	2002.			
Signed in accordance with a resolution of the Directors:					
Brian B Wilkie	Leon C O <u>j</u>	fenhauser			
Director	Director	,			

# **Independent audit report to the members of Australian Property Systems Limited**

#### Scope

We have audited the financial report of Australian Property Systems Limited ("the Company") for the financial period ended 30 June 2002 consisting of the statements of financial performance, statements of financial position, statements of cash flows, accompanying notes 1 to 26, and the directors' declaration. The financial report includes the consolidated financial statements of the consolidated entity, comprising the Company and the entities it controlled at the end of the year or from time to time during the financial year. The Company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the Company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements in Australia and statutory requirements so as to present a view which is consistent with our understanding of the Company's and the consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

## Audit opinion

In our opinion, the financial report of Australian Property Systems Limited is in accordance with:

- (a) the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2002 and of their performance for the period ended on that date; and
  - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001; and
- (b) other mandatory professional reporting requirements in Australia.

KPMG
S Crane
Partner
Brisbane