



CAPILANO

Update

June 2004
CHL187

Beekeeper Services
Phone No:
1800 350 977

We're on the Web!
See us at:
www.capilano.com.au

2004 Annual General Meeting

30 Sept & 1 Oct 2004

Golden Nugget Tabaret
Maryborough, Victoria

Includes celebrations for

**Maryborough's
30th Anniversary**

Further details will be available in
future newsletters

Dates to Remember:

- **29 June 2004**
EFT Funds in A/C;

Stocktake Closures

- ♦ **28 June 2004**
Deliveries by 4pm
- ♦ **29 & 30 June 2004**
FACTORIES CLOSED
- ♦ **31 July 2004**
Normal Trading

Public Holidays

- ♦ **14 June 2004**
Queens Birthday
- ♦ **11 August 2004**
RNA - Brisbane Show

Finance

By Aileen Bleakley

Dividend

At their meeting on 26 May 2004 Directors resolved to pay a dividend of five (5) cents per share for the year ending 30 June 2004.

This Dividend will be paid on ordinary shares held at 30 September and will be paid by 31st October following the Annual General Meeting on 1 October 2004.

End of Year Stocktake Closure (June)

We would be most grateful for the co-operation of all shareholders to ensure no honey or wax is delivered on the 29th & 30th June 2004, as both factories will be closed for stocktake.

Shareholders are requested to deliver goods by 4.00pm on Monday 28th June 2003. Factories will reopen for all receipts on 1st July 2004.

Corporate

By Errol Bailey

CHL & CBL Directors Retiring at 2004 AGM

Correction to May Newsletter:
Ian Cane & Phillip McHugh are the directors retiring from office at the 2004 AGM pursuant to the Constitutions.

Both Directors, being eligible, intend offering themselves for re-election.

Confirmation of Shareholder Details Form

To ensure our Share Register is up-to-date prior to listing on the Bendigo Stock Exchange, please ensure you complete and return the "Confirmation of Shareholder Details" form recently sent out.

From the Chairman

Detailed below is a letter sent to the Apiculture Industry regarding Capilano's resignation from the HPMAA on 4 June 2004.

"I am writing to confirm full support of Capilano Honey Limited for AHBIC following our decision to leave the Honey Packers' and Marketers' Association.

Action by one or more members of the HPMAA over the past year has destroyed our confidence in being able to participate fully and frankly in this organisation. It is not appropriate for Capilano to retain its name on the membership list of HPMAA under these circumstances.

- *Capilano is seeking membership of AHBIC in its own right as it is by far the largest levy contributor.*
- *Capilano is not opposing HPMAA and wishes the organisation well.*
- *Capilano recognises the professionalism that marks the actions of AHBIC and the absolute necessity for this organisation to be supported to handle issues on behalf of the industry.*

It is our vision to continue to work with all sections of the apiary industry as a member of AHBIC.

*Don Keith
Chairman
Capilano Honey Limited"*

New Products

Marketing

By Kevin Fenton

Toppings ...

Capilano have just released an exciting new range of Capilano Flavoured Toppings.

These toppings are now available in Woolworths' stores nationally, and soon to be released into Coles!! This new range comes in a 475g upside down pack and features the following flavours:

- Rich Chocolate
- Smooth Caramel
- Chocolate Mint
- English Toffee
- Chocolate Ginger
- Sweet Maple.

Honey & Ginger ...

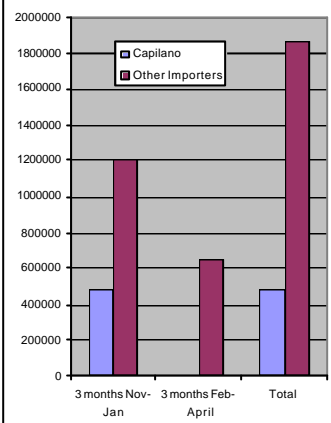
Also just released is the awesome tasting Honey & Ginger Spread which has been co-developed with Buderim Ginger. This spread is a blend of 100% Pure Australian Honey infused with pure Buderim Ginger creating a tantalising new product to be used as a spread and in cooking. This product is available in a 235g square PET jar as well as a 375g UD pack and will be hitting both Woolworths and Coles stores nationally within the next few weeks.

The product will be sold in supermarkets from the Honey section.



Honey Imports

The following graph represents imports of honey into Australia and clearly defines how Capilano has cut back since November 2003.



CLASSIFIEDS

Wanted: 200 - 300 10 frame full depth triples. Willing to pay top dollar. No disease and no culls. Ph: 0267 323 798

For Sale: 100 frame chain drive conveyor s/s with auger and drip tray - \$970. Phone after hours on (07) 3204 2343.

For Sale: 1 x pig trailer (Rogers) dual axle single wheels - 17ft long bartlett ball hitch; 1 x GT extractor; 1 x comb conveyor to suit; 1 x 60 gal stainless steel sump; 1 x pender deboxer. Phone: (02) 6734 5340 or after hours on (02) 6732 1540.

For Sale: 10 frame doubles for sale. In good condition. (Hives on pallets, pallet purchase optional) Phone 0428 344 121

Contact Details

HEAD OFFICE

399 Archerfield Road
PO Box 66
RICHLANDS QLD 4077

Phone: (07) 3712 8282
Fax: (07) 3712 8286

MARYBOROUGH

Capilano Street
PO Box 49
MARYBOROUGH VIC 3465

Phone: (03) 5461 0700
Fax: (03) 5461 0777

EMAIL

honey@capilano.com.au

We're on the Web!

See us at:

www.capilano.com.au

Beekeeper Services

By Bill Winner

Changes to Beekeeper Statements

As a result of requests made by suppliers during the recent round of District Meetings we advise the following changes have been made to the payment section of your Statements.

The Section is now headed **Honey Supplied on Futures** (*To be paid at prices prevailing at the time payment is due*). This section will now show the honey which has been futued out, along with the honey variety and test results.

Should you require further detailed information of the amounts outstanding on your account do not hesitate to contact our Beekeeper Administrator, **Lynne De Roule on 1800 350 977**

B-Qual and Capilano

Capilano Honey Limited is keen to see B-Qual develop to its full potential.

We have been advised by the Board of B-Qual that administration is likely to be out sourced to AUS-QUAL.

This is seen as a positive move and will free the AHBIC office of the administrative role it has been fulfilling for B-Qual.

Subject to the AUS-QUAL arrangements going through Capilano advises that from 1 January, 2005 it will pay a Food Safety Premium of 3¢/kg on all honey delivered by suppliers who have been audited by B-Qual and have received their certificate. The Audits required are Desk Top, Compliance Audit and Bio-Security Audit.

Suppliers interested in being audited should contact either Bill Winner or Peter Silver.

Auditors require a paper trail to audit, so you will need to start using the B-Qual recommended paperwork as soon as possible. As the AGM will be held in Maryborough in October this would be an opportune time for Victorian suppliers to request an audit. Time will be made available for audits around the

AGM date. Allow 2 to 3 hours for the audit to be conducted.

If you wish to discuss the B-Qual food safety program please contact Bill Winner on 1800 350 977. (It is not as difficult as you might think.)

Side Bungs

Please check all bungs prior to transport. We have been advised by our receival staff that poly drums are coming in with honey weeping from the body bungs which have not been tightened.

Floor Drainage in Victoria

During a recent B-Qual Audit I was advised that Victorian regulations now require under floor drains to be 100mm and not 90mm. If you are laying a new floor please note this point.

Waste water should leave the premises through an "S" or "P" bend to inhibit access by vermin.

Be sure to comply with Council requirements for the disposal of waste water from the extracting facility.

Packaging Material Storage

A beekeeper recently advised that he had been issued with a Correct Action Request by his local council inspector for a problem that may not be too uncommon. If you store honey pails e.g. 14kg, 27kg, 1kg or 3kg etc they must be kept off the floor to prevent contamination. The containers should be stored on shelving well above floor level to keep them clean and free from over spray from floor washing etc. It is preferred that the containers be located in a sealed cupboard.

Another area that we had not noted before was a request for a maintenance schedule to be available for inspection. The maintenance schedule can be linked with your daily cleaning schedule. It covers such things as planned V belt replacements, greasing, oiling, checking for wear and tear, etc of machinery.

Such lists are very simple for extracting facilities and probably are covered by your WH&S program.

Workplace Health & Safety at work

I was surprised at the level of advancement in Workplace Health and Safety precautions now being put in place in NSW by beekeepers.

Access to an extracting facility was cordoned off and a visitor parking area indicated. Footwear was checked to ensure its quality and suitability. Staff have been trained or inducted. Wet floor signs were noted, forklift operating signs were in place. Electrical leads were tagged. Signs were also shown to us for use in the vicinity of Apiary Sites. (Something that has been in place in Almond orchards for some time.) Of course there is paperwork! Records of training must be kept.

Beekeepers in other states can expect to see such changes being enforced as all States toughen their stance on WH&S.

Drum Grabs

From time to time we are asked where drum grabs can be purchased. Suppliers could try www.eastwesteng.com.au. Then go to products then drum lifters. A suitable type is titled Type BG2 Lifter.

Regional Meetings

SOUTH AUSTRALIA

Junction Inn

Nurioopta

Wednesday 16 June 2004
7.30pm

QUEENSLAND

Michael's Oriental Restaurant and Function Centre,

223 Padstow Road, Eight Mile Plains

Wednesday 7th July 2004
7.30pm.

STOP PRESS!

BEEKEEPER STATEMENTS

Due to computer difficulties the May Statements did not show expected June payments on honey. We are working to correct this problem for the next statement.