BSX Listing Rules

# Annexure 3A

Half yearly/Yearly Disclosure

# References Version 1, Operative 23/8/2000

Chapter 3, BSX Listing Rules

CAPILANO HONEY LIM	ITED					
Name of entity						
009 686 435 ABN, ACN or ARBN	Half yearly (tick) Annual (tick)	<ul> <li>✓</li> </ul>		<u>30 June 200 Half year</u> /fir 'Current pe	nancial y	ear ended
Summary			r			\$A,000
Sales revenue or operati	ng revenue	<del>up</del> /down		3.7%	to	86,002
Profit (loss) before abnor after tax	rmal items and	<del>up</del> /down		98%	to	44
Abnormal items before ta	ах		gair	n (loss) of		-
Profit (loss) after tax but equity interests	before outside	<del>up</del> /down		98%	to	44
Extraordinary items after to members	tax attributable		gair	n (loss) of		-
Profit (loss) for the period members	d attributable to	<del>up</del> /down		98%	to	44
Dividends (distributions)	Franki	ing rate applica	ble		100%	%
Current period		Fi Inte	nal rim			5¢ - ¢
Previous corresponding	period	Fi Inte	nal rim			20¢ - ¢
Record date for determin case of a trust distributio		e dividend, (in t	he			30/09/04

Short details of any bonus or cash issue or other items(s) of importance not previously released to BSX:

# Consolidated profit and loss account

	Current period \$A'000	Previous corresponding period \$A'000
Sales revenue or operating revenue	86,002	89,178
Expenses from ordinary activities	(83,951)	(83,726)
Borrowing costs	(1,746)	(1,310)
Share of net profit (loss) of associates and joint venture entities	(286)	-
Profit (loss) from ordinary activities before tax	19	4,142
Income tax on ordinary activities	25	(1,755)
Profit (loss) from ordinary activities after tax	44	2,387
Outside equity interests	-	-
Profit (loss) from ordinary activities after tax attributable to members	44	2,387
Profit (loss) from extraordinary activities after tax attributable to members	-	-
Profit (loss) for the period attributable to members	44	2,387
Retained profits (accumulated losses) at the beginning of the financial period	14,368	13,007
Net transfers to and from reserves Net effect of changes in accounting policies		
Dividends paid or payable	256	1,026
Retained profits (accumulated losses) at end of financial period	14,156	14,368

# Profit restated to exclude amortisation of goodwill

Profit (loss) from ordinary activities after tax before outside equity interests and amortisation of goodwill

Less (plus) outside equity interests

Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members

Current period \$A'000	Previous corresponding period \$A'000
44 -	2,387 -
44	2,387

# Revenue and expenses from operating activities

		Previous
	Current period \$4/000	corresponding period \$A'000
Details of revenue and expenses	Current period \$A'000	\$A 000
REVENUE		
Sales Revenue	83,848	87,815
Net Foreign Exchange Gain	1,738	1,127
Interest Received	214	218
Other	202	18
	86,002	89,178
EXPENSES		
Raw material and consumables	61,312	61,377
Change in inventories of finished goods and work in progress	741	250
Employee benefits	7,846	7,337
Depreciation of property, plant & equipment	1,564	1,600
Amortisation of intangibles	128	1,128
Transportation costs	1,635	2,125
Marketing & Promotion	6,043	6,536
Other	4,682	3,373
	83,951	83,726

# Intangible and extraordinary items

	Before tax \$A'000	Related tax \$A'000	After tax \$A'000
Amortisation of goodwill	-	-	
Amortisation of other intangibles	128	-	12
Total amortisation of intangibles	128	-	12
Extraordinary items (details)	-	-	
Total extraordinary items	-	-	

-

128

128

Consolidated - current period

# Comparison of half year profits (Annual statement only)

	Current year - \$A'000	Previous year - \$A'000
Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the 1st half year	1,680	2,033
Consolidated profit (loss) from ordinary activities after tax attributable to members for the 2nd half year	(1,636)	354

# Consolidated balance sheet

Current assets	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly statement \$A'000
Cash	3,343	3,694	3,268
Receivable	11,547	12,788	9,491
Investments	-	-	-
Inventories	26,552	21,177	23,815
Other (provide details if material)	806	275	687
Total current assets	42,248	37,934	37,261
Non-current assets			
Receivables	2,030	649	1,429
Investments	173	-	378
Inventories	-	-	-
Other property, plant and equipment (net)	18,117	18,252	17,783
Intangibles (net)	896	1,023	959
Other - Deferred Tax Assets	2,736	2,711	1,919
Total non-current assets	23,952	22,635	22,468
Total assets	66,200	60,569	59,729
Current liabilities			
Accounts payable	7,724	7,018	8,062
Borrowings	4,188	8,494	7,674
Provisions	1,054	1,787	372
Other (provide details if material)	-	-	-
Total current liabilities	12,966	17,299	16,108

Capilano Honey Limited - as at 30 June 2004

# Consolidated balance sheet (continued)

	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly statement \$A'000
Non-current liabilities			
Accounts payable	-	-	-
Borrowings	28,589	18,450	17,119
Provisions	505	446	473
Other (provide details if material)	-	-	-
Total non-current liabilities	29,094	18,896	17,592
Total liabilities	42,060	36,195	33,700
Net assets	24,140	24,374	26,029
Equity			
Capital	5,287	5,287	5,287
Reserves	4,697	4719	4,693
Retained profits (accumulated losses)	14,156	14,368	16,049
Equity attributable to members of the parent entity			
Outside equity interests in controlled entities			
Total equity	24,140	24,374	26,029
Preference capital and related premium included	-		

# Consolidated statement of cash flows

Cash flows related to operating activities	Current period \$A'000	Previous corresponding period \$A'000
Receipts from customers	87,411	84,146
Payments to suppliers and employees	(89,166)	(91,733)
Dividends received	-	-
Interest and other items of similar nature received	214	218
Interest and other costs of finance paid	(1,414)	(1,137)
Income taxes paid	-	-
Other – GST received	1,324	1,438
Net operating cash flows	(1,631)	(7,068)

Capilano Honey Limited - as at 30 June 2004

# Consolidated statement of cash flows (continued)

Cash flows related to investing		Previous
activities	Current period \$A'000	corresponding period \$A'000
Payments for purchases of property, plant and equipment	(1,437)	(874)
Proceeds from sale of property, plant and equipment	23	1
Payment for purchases of equity investments	(480)	-
Proceeds from sale of equity investments	-	-
Loans to other entities	(1,694)	-
Loans repaid by other entities	61	(803)
Other (provide details if material)	-	-
Net investing cash flows	(3,527)	(1,676)
Cash flows related to financing activities		
Proceeds from issues of securities (shares, options, etc.)		
Proceeds from borrowings	12,305	11,464
Repayment of borrowings	(6,472)	(1,339)
Dividends paid	(1,026)	(769)
Other (provide details if material)	-	-
Net financing cash flows	4,807	9,356
Net increase (decrease) in cash held	(351)	612
Cash at beginning of period (see Reconciliation of cash)	3,694	3,082
Exchange rate adjustments		
Cash at end of period (see Reconciliation of cash)	3,343	3,694

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Non-cash financing and investing activities Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.

Current period

\$A'000

3,343

3,343

-

Previous

corresponding period

\$A'000

3,694

3,694

## **Reconciliation of cash**

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.

Cash on hand and at bank

Deposits at call

Bank overdraft

Earnings per security (EPS)

Other (provide details)

Total cash at end of period

#### Ratios

Profit before tax/sales	Current period	Previous corresponding period
Consolidated profit (loss) from ordinary activities before tax as a percentage of sales revenue	0.02%	4.7%
Profit after tax/equity interests		
Consolidated profit (loss) from ordinary activities after tax attributable to members as	0.2%	9.8%

а a percentage of equity (similarly attributable) at the end of the period

gs per security (EPS)	Current period	Previous corresponding period
Calculation of basic, and fully diluted, EPS in accordance with AASB 1027: Earnings per Share		
(a) Basic EPS	0.8¢	46.5¢
(b) Diluted EPS (if materially different from (a))	0.8¢	46.5¢

NTA backing	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	\$4.53	\$4.55

#### Previous corresponding period Current period A\$'000 \$A'000 Interest revenue included 214 218 Interest revenue included but not yet -\_ received (if material) Interest costs excluded from borrowing costs capitalised in asset values Outlays (excepts those arising from the \_ acquisition of an existing business) capitalised in intangibles (if material) Depreciation (excluding amortisation of 1,564 1,600 intangibles) Other - Provision for employee entitlements 565 415

#### Details of specific receipts/outlays, revenues/expenses

#### Control gained over entities having material effect

Name of entity	
Consolidated profit (loss) from ordinary activiti extraordinary items after tax of the entity since current period on which control was acquired	
Date from which such profit has been calculat	ed
Profit (loss) from ordinary activities and extract tax of the entity for he whole of the previous c period	

## Loss of control of entities having material effect

Name of entity	
Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity for the current period to the date of loss of control	\$
Date from which the profit (loss) has been calculated	
Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity while controlled during the whole of the previous corresponding period	\$
Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control	\$

# Reports for industry and geographical segments

# Segments

Sales to customers outside the economic entity (detailed below)

SEGMENT REPORTING	30 June 2004			30 June 2003		3
Primary reporting – geographical segments	Australia \$000	Canada \$000	Consolidated \$000	Australia \$000	Canada \$000	Consolidated \$000
Sales to external customers	83,848	-	83,848			
Other revenue	2,154	-	2,154			
Share of net losses of equity accounted associate	-	(286)	(286)			
Total segment revenue	86,002	(286)	85,716			
Segment result	305	(286)	19			
Unallocated revenue less unallocated expenses	-	-	-			
Profit from ordinary activities after income tax expense (before equity accounting)			330			
Total segment assets	66,027	173	66,200	60,569		60,569

# Secondary reporting – business segments

The consolidated entity operates predominantly in the one industry, that being the processing and sale of honey.

#### Dividends

Date the dividend is payable

Record date to determine entitlements to the dividend (ie. on the basis of registrable transfers received up to 5.00 pm)

# 28 October 2004

30 September 2004

# Amount per security

	Franking rate applicable		%	%	%
(annual report only)					
Final dividend:	Current year – fully franked	5¢	N/A	¢	N/A
	Previous year – fully franked	20¢	¢	¢	¢
(Half yearly and annual statements)					
Interim dividend:	Current year	- ¢	N/A	¢	N/A
	Previous year	- ¢	¢	¢	¢

## Total annual dividend (distribution) per security

(Annual statement only)

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	Current year	Previous year	
Ordinary securities	5¢	20¢	
Preference securities	- ¢	- ¢	

#### **Total dividend (distribution)**

	Current period \$A'000	Previous corresponding period - \$A'000
Ordinary securities	\$256	\$1,026
Preference securities	\$ -	\$ -
Total	\$256	\$1,026

# Half yearly report – interim dividend (distribution) on all securities or Annual report – final dividend (distribution) on all securities

	Current period \$A'000	corresponding period - \$A'000
Ordinary securities	\$ -	\$ -
Preference securities	\$ -	\$ -
Total	\$ -	\$ -

The dividend or distribution plans shown below are in operation.

The last date(s) for receipt of election notices to the dividend or distribution plans

Any other disclosures in relation to dividends (distributions)

Capilano Honey Limited - as at 30 June 2004

#### Equity accounted associated entities and other material interests

Equity accounting information attributable to the to the economic entity's share of investments in associated entities must be disclosed in a separate notice. See AASB 1016: Disclosure of Information about Investments in Associated Companies.

Entities	share	of:
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Profit (loss) from ordinary activities before tax.

Income tax benefit

Profit (loss) from ordinary activities after tax

Extraordinary items net of tax

Net profit (loss)

Outside equity interests

Net profit (loss) attributable to members

Current period A\$'000	Previous corresponding period A\$'000
(413)	-
127	-
(286)	-
-	-
(286)	-
-	-
(286)	-

# Material interests in entities which are not controlled entities

The entity has an interest (that is material to it) in the following entities.

Name of entity	Percentage of ownership interest held at end of period or date of disposal		from ordinary	to profit (loss) activities and items after tax
Equity accounted associates and joint venture entities	Current period Previous corresponding period		Current period \$A'000	Previous corresponding period \$A'000
Capilano Labonte Inc.	50%	-	(286)	-
Total			(286)	-
Other material interests				
Total	-	-		

#### Issued and listed securities

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities	Number issued	Number listed	Issue Price (cents)	Paid-up value (cents)
Preference securities (description)	-	-	-	-
Changes during current period	-	-	-	-
Ordinary securities	5,132,178	5,128,763	103	103
Changes during current period	15	14	446	446
<b>Convertible debt securities</b> (description and conversion factor)	-	-	-	-
Changes during current period				

			Exercise price	Expiry date
<b>Options</b> (description and conversion factor)	-	-	-	-
Changes during current period				
Exercised during current period				
Expired during current period				
Debentures				
Unsecured Notes				

# **Discontinuing Operations**

# Consolidated profit and loss account

	Continuing Discontinuing operations operations		Total entity			
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Sales revenue or operation revenue						
Other revenue						
Expenses from ordinary activities						
Profit (loss) before tax						
Less tax						
Profit (loss) from ordinary activities after tax						

# Consolidated statement of cash flows

	Continuing Discontinuing operations operations		Total entity			
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Net operating cash flows						
Net investing cash flows						
Net financing cash flows						

Capilano Honey Limited - as at 30 June 2004

Page 12 of 15

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#### Comments by directors

Other disclosures

#### Basis of accounts preparation

If this statement is a half yearly statement it should be read in conjunction with the last annual report and any announcements to the market made by the entity during the period.

Material factors affecting the revenues and expenses of the entity for the current period including seasonal or cyclical factors

The decrease in revenue was mainly the result of lower sales volumes due to continued high selling prices and lower honey receivals. In addition, adverse media reporting concerning allegations of residue contamination in honey had a negative impact on consumer confidence. Food Standards Australia & New Zealand (FSANZ) issued a statement there was no health risk.

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)

N/A

Franking credits available and prospects for paying fully or partly franked dividends for at least the next year

Franking credits available are \$2,496,510 It is highly likely that a dividend will be paid next year. If so, the dividend will be fully franked.

Changes in accounting policies since the last annual report and estimates of amounts reported in prior years are disclosed as follows.

#### N/A

Changes in the amounts of contingent liabilities or assets since the last annual report are disclosed as follows.

N/A

#### Additional disclosure for trusts

Number of units held by the management company or responsible entity to their related parties.

A statement of the fees and commissions payable to the management company or responsible entity.

Identify:

- Initial service charges
- Management fees
- Other fees

# Annual meeting

(Annual statement only)

The annual meeting will be held as follows:

Place:

Date

Time

5

Approximate date the annual report will be available

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Law.
- 2 This statement, and the financial statements under the Corporations Law (if separate), use the same accounting policies.
- 3 In the case of a half-yearly report the same accounting standards and methods of computation are/<del>are not</del>\* (*delete one*) followed as compared with the most recent annual accounts.
- 4 This statement does/<del>does\_not</del>\* (*delete one*) give a true and fair view of the matters disclosed.
  - This statement is based on financial statements to which one of the following applies: (*Tick one*)

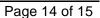
The financial statements have been audited.

The financial statements have been subject to review by a registered auditor (or overseas equivalent).

The financial statements are in the process of being audited or subject to review.

The financial statements have not yet been audited or reviewed.

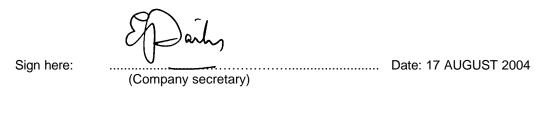
- 6 If the accounts have been or are being audited or subject to review and the audit report is not attached, details-of-any qualifications are attached/will follow immediately they are available\* (delete one).
- 7 The entity has/<del>does not have</del>\* (*delete one*) a formally constituted audit committee.



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Gold Nugget Tabaret
35 High Street, Maryborough VIC 3465
1 October 2004
11.30am

3 September 2004



Print name: ERROL J BAILEY

### Notes

**True and fair view** If this statement does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

**Income tax** If the amount provided for income tax in this statement differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

**Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the financial statements. The information may be an expansion of the material contained in this statement, or contained in a note attached to the statement.