East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Directors' Report

Your Directors submit the financial report of the Company for the financial year ended 30 June 2011.

Directors

The names and details of the Company's directors who held office during or since the end of the financial year are:

Maxwell Robert Hiron

Brian Wilfred Lindbeck

Chairman

Treasurer

Licensed Electrical Contractor

Retired Maintenance Accountant

Robert Geoffrey Rudd

Theo Reginald Glover

Director

Director

Surveyor

Sales and Marketing Manager

Kenneth George Howes

Garry Samuel Morris

Director

Director

Chartered Accountant

Financial Advisor

Colin Moran

Mary Collins

Director

Director

Small Business Owner

Retired Teacher and Property Investor

Clifford Lyle Innes (resigned 5 July 2011)

Director

Chartered Accountant

Directors were in office for the entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the Company.

Principal activities

The principal activities of the Company during the course of the financial year were in providing community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

Review of Operations

The profit of the Company for the financial year after provision for income tax was \$13,917 (2010: \$23,624).

Dividends

Year Ended 30 June 2011 Cents Per Share \$

Dividends paid in the year:

- Final for the previous year

3

29,844

Significant changes in the state of affairs

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Directors' Report

Significant events after the balance date

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

Likely Developments

The Company will continue its policy of providing banking services to the community.

Remuneration Report

During the year Brian Lindbeck received \$7,580 (2010: \$7,075) as reimbursement of telephone, IT and motor vehicle expenses.

No other Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Company's accounts, or the fixed salary of a full-time employee of the Company, controlled entity or related body corporate.

Indemnification and Insurance of Directors and Officers

The Company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the Company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The Company also has Officers Insurance for the benefit of Officers of the Company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the Company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an auditor of the Company or a related body corporate.

Directors Meetings

The number of Directors meetings attended during the year were:

Director	Board Meetings #
Maxwell Robert Hiron	11 (11)
Robert Geoffrey Rudd	7 (11)
Brian Wilfred Lindbeck	11 (11)
Theo Reginald Glover	10 (11)
Kenneth George Howes	10 (11)
Garry Samuel Morris	10 (11)
Colin Moran	10 (11)
Mary Collins	10 (11)
Clifford Lyle Innes (resigned 5 July 2011)	6 (11)

[#] The first number is the meetings attended while in brackets is the number of meetings eligible to attend.

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Company Secretary

Michael Bell was appointed non-director company secretary on 9 May 2008. He has a Graduate Certificate in Banking and Finance, a Diploma in Business (Real Estate Management) and a Diploma of Management. He is currently the senior manager of East Gosford and Districts Financial Services Ltd.

Corporate Governance

The Company has implemented various corporate governance practices, which include:

- (a) An audit committee;
- (b) Director approval of operating budgets and monitoring of progress against these budgets:
- (c) Ongoing Director training; and
- (d) Monthly Director meetings to discuss performance and strategic plans.

Auditor Independence Declaration

The directors received the following declaration from the auditor of the Company:



Level 2, 10-16 Forest Street PO Box 30 Bendigo. 3552 Ph. 03 5443 1177 Fax. 03 5444 4344 E-mail: rsd@rsdadvisors.com.au

Chartered Accountants

Auditor's Independence Declaration

In relation to our audit of the financial report of East Gosford & Districts Financial Services Ltd for the financial year ended 30 June 2011, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.

Philip Delahunty
Partner
Richmond Sinnott & Delahunty
9 September 2011

Signed in accordance with a resolution of the Board of Directors at East Gosford, New South Wales on 9 September 2011.

Max Hiron, Chairman

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Statement of Comprehensive Income For the year ended 30 June 2011

	<u>Notes</u>	2011 <u>\$</u>	2010 <u>\$</u>
Revenues from continuing opeations	2	1,880,587	1,767,568
Employee benefits expense	3	(1,092,453)	(1,020,056)
Charitable donations and sponsorship		(46,946)	(41,775)
Depreciation and amortisation expense	3	(112,622)	(90,591)
Other expenses		(596,206)	(569,539)
Profit before income tax expense		32,360	45,607
Income tax expense	4	18,443	21,983
Profit after income tax expense		13,917	23,624
Other comprehensive income			
Total comprehensive income		13,917	23,624
Earnings per share (cents per share) - basic for profit for the year - diluted for profit for the year	22 22	1.40 1.40	2.37 2.37

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Statement of Financial Position As at 30 June 2011

	<u>Notes</u>	2011 <u>\$</u>	2010 <u>\$</u>
Current Assets			
Cash and cash equivalents	6	278,564	329,432
Current tax receivable	4	285	5,723
Receivables	7	179,015	195,509
Total Current Assets		457,864	530,664
Non-Current Assets			
Investments	8	17,961	17,961
Property, plant and equipment	9	209,910	248,186
Intangible assets	10	155,983	22,953
Deferred tax assets	4	3,440	21,326
Total Non-Current Assets		387,294	310,426
Total Assets		845,158	841,090
Current Liabilities			
Payables	11	90,608	90,478
Provisions	12	164,966	145,101
Total Current Liabilities		255,574	235,579
Total Liabilities		255,574	235,579
			200,010
Net Assets		589,584	605,511
Equity			
Share capital	13	709,669	700 660
Retained earnings/(accumulated losses)	14	· ·	709,669
Total Equity	14	<u>(120,085)</u> 589,584	(104,158)
, otto Equity		309,304	605,511

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Statement of Cash Flows For the year ended 30 June 2011

Cash Flows From Operating Activities	<u>Notes</u>	2011 <u>\$</u>	2010 <u>\$</u>
Cash receipts in the course of operations Cash payments in the course of operations Interest received Income tax refunded		2,081,716 (1,905,093) 4,291 5,438	1,945,549 (1,802,420) 7,551 5,399
Net cash flows from operating activities	15b	186,352	156,079
Cash Flows From Investing Activities			
Purchase of investments Purchase of property, plant and equipment Purchase of intangible assets		- (11,956) (195,420)	(17,461) (24,050) (9,900)
Net cash flows used in investing activities		(207,376)	(51,411)
Cash Flows From Financing Activities			
Dividends paid		(29,844)	-
Net cash flows used in financing activities		(29,844)	<u> </u>
Net increase/(decrease) in cash held		(50,868)	104,668
Cash and cash equivalents at start of year		329,432	224,764
Cash and cash equivalents at end of year	15a	278,564	329,432

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Statement of Changes in Equity For the year ended 30 June 2011

	Notes	2011	2010
SHARE CAPITAL	Notes	<u>\$</u>	<u>\$</u>
Balance at start of year		709,669	709,669
Issue of share capital		-	-
Share issue costs			
Balance at end of year		709,669	709,669
RETAINED EARNINGS/(ACCUMULATED LOSSES)			
Balance at start of year		(104,158)	(127,782)
Profit after income tax expense		13,917	23,624
Dividends paid or proposed	21	(29,844)	
Balance at end of year		(120,085)	(104,158)

1. Basis of preparation of the Financial Report

(a) Basis of preparation

East Gosford & District Financial Services Ltd ('the Company') is domiciled in Australia. The financial statements for the year ending 30 June 2011 are presented in Australian dollars. The Company was incorporated in Australia and the principal operations involve providing community banking services.

The financial statements have been prepared on an accruals basis and are based on historical costs and do not take into account changing money values or, except where stated, current valuations of non-current assets.

The financial statements require judgements, estimates and assumptions to be made that affect the application of accounting policies. Actual results may differ from these estimates.

The financial statements were authorised for issue by the Directors on 9 September 2011.

(b) Statement of compliance

The financial report is a general purpose financial report, which has been prepared in accordance with Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board and the Corporations Act 2001. The financial report of the Company complies with International Financial Reporting Standards and interpretations adopted by the International Accounting Standards Board. Australian Accounting Standards that have been recently issued or amended, but are not yet effective, have not been adopted in the preparation of this financial report. These changes are not expected to have a material impact on the Company's financial statements.

(c) Significant accounting policies

The following is a summary of the material accounting policies adopted. The accounting policies have been consistently applied and are consistent with those applied in the 30 June 2010 financial statements.

Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled.

1. Basis of preparation of the Financial Report (continued)

Property, plant and equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.

Depreciation is calculated on a straight line basis over the estimated useful life of the asset as follows:

Class of Asset

Depreciation Rate

Plant & equipment

2.5 - 20%

Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Recoverable amount of assets

At each reporting date, the Company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the Company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

1. Basis of preparation of the Financial Report (continued)

Goods and services tax (continued)

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

Employee Benefits

The provision for employee benefits to wages, salaries and annual leave represents the amount which the Company has a present obligation to pay resulting from employees' services provided up to the reporting date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

Intangibles

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum.

Cash

Cash on hand and in banks are stated at nominal value.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax (GST).

Investments

Investments are recorded at cost.

1. Basis of preparation of the Financial Report (continued)

Receivables and Payables

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days. Receivables are recognised and carried at original invoice amount less a provision for any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

Loans and Borrowings

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

Share Capital

Issued and paid up capital is recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

2. Revenue from continuing operations	2011	2010
Operating activities:	<u>\$</u>	<u>\$</u>
- other revenue	1,874,440	1,722,539
	1,874,440	1,722,539
Non-operating activities:		
- interest revenue	4,291	7,551
- other revenue	1,856	37,478
	6,147	45,029
	1,880,587	1,767,568

Notes to the Financial Statements for the year ended 30 June 2011

3. Expenses	2011	2010
Employee benefits expense - wages and salaries - superannuation costs - workers' compensation costs - other costs	\$ 980,862 86,118 2,883 22,590 1,092,453	\$903,309 78,883 3,055 34,809 1,020,056
Depreciation of non-current assets: - plant and equipment	50,232	50,163
Amortisation of non-current assets: - intangibles	62,390 112,622	40,428 90,591
Bad debts	4,222	2,614
4. Income Tax Expense		
The prima facie tax on profit before income tax is reconciled to the income tax expense as follows:		
Prima facie tax on profit before income tax at 30%	9,708	13,798
Add tax effect of: - Non-deductible expenses	8,735	8,185
Current income tax expense	18,443	21,983
Income tax expense	18,443	21,983
Deferred tax asset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit		
is regarded as probable.	3,440	21,326
Tax liabilities Current tax receivable	285	5,723
5. Auditors' Remuneration		
Amounts received or due and receivable by Richmond, Sinnott & Delahunty for:		
- Audit or review of the financial report of the Company	3,900	3,900

Notes to the Financial Statements for the year ended 30 June 2011

C. Cook and Cook Emphysicate	2011	2010
6. Cash and Cash Equivalents	<u>\$</u>	<u>\$</u>
Cash on hand	600	600
Cash at bank	277,964	178,832
Cash deposits at bank		150,000
	278,564	329,432
7. Receivables		
Trade debtors	167,178	170,641
Other debtors	7,696	11,930
Prepaid expenses	4,141	12,938
	179,015	195,509
8. Investments		
Shares in Public Companies	17,961	17,961
O. Duran du Diant and England		
9. Property, Plant and Equipment		
Plant and equipment		
At cost	616,096	604,140
Less accumulated depreciation	(408,326)	(358,744)
Total written down amount	207,770	245,396
Computer software		
At cost	5,000	5,000
Less accumulated depreciation	(2,860)	(2,210)
Total written down amount	2,140	2,790
Total Property, Plant & Equipment	209,910	248,186
Movements in carrying amounts		
Plant and equipment		
Carrying amount at beginning of year	245,396	270,859
Additions	11,956	24,050
Disposals	-	-
Depreciation expense	(49,582)	(49,513)
Carrying amount at end of year	207,770	245,396
Computer software		
Carrying amount at beginning of year	2,790	3,440
Additions	-	-
Disposals Description expenses	(0.00)	-
Depreciation expense Carrying amount at end of year	<u>(650)</u>	<u>(650)</u> 2,790
carrying arrivant at one of your	=======================================	2,130

Notes to the Financial Statements for the year ended 30 June 2011

Franchise Fee At cost 41,570 67,000 Less accumulated amortisation (15,964) (66,014) Training Fee & Startup Assistance 263,227 247,444 Less accumulated amortisation (132,850) (225,477) Total Intangible Assets 155,983 22,953 Trade creditors 21,642 23,498 Other creditors and accruals 68,966 66,980 Other creditors and accruals 89,666 66,980 Trade creditors 164,966 145,101 Movement in employee benefits Cipening balance 145,101 127,788 Additional provisions recognised 145,101 127,788 Mounts utilised during the year (55,586) (52,172) Closing balance 145,001 145,101 127,788 Additional provisions recognised 75,451 69,485 Closing balance 164,966 145,101 Closing balance (55,586) (52,172)	10. Intangible Assets	2011 <u>\$</u>	2010 <u>\$</u>
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Total Intangible Assets	Less accumulated amortisation		
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11. Payables Trade creditors 21,642 (8,966) (66,980) (90,608) (90,608) (90,478) (90,608) (90,478) 12. Provisions Employee benefits 164,966 (145,101) (127,788) (127,788) (127,788) (127,245) (127,788) (127,245) (127	Total Intangible Assets	155 083	22.052
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Movement in employee benefits Opening balance 145,101 127,788 Additional provisions recognised 75,451 69,485 Amounts utilised during the year (55,586) (52,172) Closing balance 164,966 145,101 13. Share Capital 760,008 Ordinary Shares fully paid of \$1 each 760,008 760,008 234,804 Bonus Shares* - - - Less preliminary expenses (50,339) (50,339) * During 2005, 234,804 bonus shares were issued for no consideration at the rate of 1 share for every 2 held. 4 760,008 14. Retained Earnings/(Accumulated Losses) (104,158) (127,782) Profit after income tax 13,917 23,624 Dividends paid or proposed (29,844) -	12. Provisions		
Opening balance 145,101 127,788 Additional provisions recognised 75,451 69,485 Amounts utilised during the year (55,586) (52,172) Closing balance 164,966 145,101 13. Share Capital 760,008 Ordinary Shares fully paid of \$1 each 760,008 760,008 234,804 Bonus Shares* - - Less preliminary expenses (50,339) (50,339) * During 2005, 234,804 bonus shares were issued for no consideration at the rate of 1 share for every 2 held. 14. Retained Earnings/(Accumulated Losses) Balance at the beginning of the financial year (104,158) (127,782) Profit after income tax 13,917 23,624 Dividends paid or proposed (29,844) -	Employee benefits	164,966	145,101
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Balance at the beginning of the financial year Profit after income tax Dividends paid or proposed (104,158) 13,917 23,624 (29,844) -			
Balance at the beginning of the financial year Profit after income tax Dividends paid or proposed (104,158) 13,917 23,624 (29,844) -	14. Retained Earnings/(Accumulated Losses)		
Profit after income tax 13,917 23,624 Dividends paid or proposed (29,844)	3-1, 13		
Profit after income tax 13,917 23,624 Dividends paid or proposed (29,844)		(104,158)	(127,782)
Balance at the end of the financial year (120,085) (104,158)			
	balance at the end of the financial year	(120,085)	(104,158)

Notes to the Financial Statements for the year ended 30 June 2011

15. Statement of Cash Flows	2011 <u>\$</u>	2010 <u>\$</u>
(a) Cash and cash equivalents		
Cash assets	278,564	329,432
(b) Reconciliation of profit after tax to net cash from/(used in) operating activities		
Profit from ordinary activities after income tax	13,917	23,624
Non cash items		
- Depreciation	50,232	50,163
- Amortisation	62,390	40,428
Changes in assets and liabilities		
- (Increase) decrease in receivables	16,494	8,535
- Increase (decrease) in payables	130	(11,366)
- Increase (decrease) in provisions	19,865	17,313
- (Increase) decrease in deferred tax asset	17,886	21,983
- (Increase) decrease in current tax receivable	5,438	5,399
Net cashflows from/(used in) operating activities	186,352	156,079

16. Directors and Related Party Disclosures

The names of directors who have held office during the financial year are:

Maxwell Robert Hiron
Robert Geoffrey Rudd
Brian Wilfred Lindbeck
Theo Reginald Glover
Kenneth George Howes
Garry Samuel Morris
Colin Moran
Mary Collins
Clifford Lyle Innes (resigned 5 July 2011)

During the year Brian Lindbeck received \$7,580 (2010: \$7,075) as reimbursement of telephone, IT and motor vehicle expenses.

No director or related entity has entered into a material contract with the Company. No director's fees have been paid as the positions are held on a voluntary basis.

16. Directors and Related Party Disclosures (continued)

Directors shareholdings	2011	2010
Maxwell Robert Hiron	4,502	4,502
Robert Geoffrey Rudd	2,502	2,502
Brian Wilfred Lindbeck	4,502	4,502
Theo Reginald Glover	-	· <u>-</u>
Kenneth George Howes	1,502	1,502
Garry Samuel Morris	2,250	2,250
Colin Moran	10,000	10,000
Mary Collins	3,750	3,750
Clifford Lyle Innes (resigned 5 July 2011)	-	-

There was no movement in directors shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid. The above holdings are held personally or in associated entities.

17. Subsequent Events

There have been no other events after the end of the financial year that would materially affect the financial statements.

18. Contingent Liabilities and Assets

Apart from below, there were no other contingent liabilities or assets at the date of this report to affect the financial statements.

A bank guarantee for a rental bond for the Lisarow property of \$9,000 and a bank guarantee for fortnightly wages of \$35,000 has been made by the Company.

19. Segment Reporting

The economic entity operates in the financial services sector where it provides banking services to its clients. The economic entity operates in one geographic area being the Central Coast, NSW.

20. Corporate Information

East Gosford & Districts Financial Services Ltd is a company limited by shares incorporated in Australia whose shares are publicly traded on the Bendigo Stock Exchange.

The registered office and principal place of business is:

101 Victoria Street

East Gosford NSW 2250

21. Dividends paid or provided for on ordinary shares	2011 <u>\$</u>	2010 <u>\$</u>
(a) Dividends paid during the year Prior year final		
Franked dividends - 3 cents per share (2010: nil cents per share)	29,844	
(b) Franking credit balance The amount of franking credits available for the subsequent financial year are:		
- Franking account balance as at the end of the financial year	69,706	87,377
- Franking debits that will arise from the refund of income tax at the end of the financial year	(285)	(5,723)
	69,421	81,654
The tax rate at which dividends were franked was 30%.		
22. Earnings per share		
Basic earnings per share amounts are calculated by dividing profit after income tax by the weighted average number of ordinary shares outstanding during the year.		
Diluted earnings per share amounts are calculated by dividing profit after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares).		
The following reflects the income and share data used in the basic and diluted earnings per share computations:		
Profit after income tax expense	13,917	23,624
Weighted average number of ordinary shares for basic and diluted earnings per share	994,812	994,812

23. Financial risk management

The Company has exposure to credit risk, liquidity risk and market risk from their use of financial instruments.

This note presents information about the Company's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board has established an Audit Committee which reports regularly to the Board. The Audit Committee is assisted in the area of risk management by an internal audit function.

(a) Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The maximum exposure to credit risk at reporting date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	<u>Carrying</u>	<u>Carrying Amount</u>		
	2011	2010		
	<u>\$</u>	<u>\$</u>		
Cash assets	278,564	329,432		
Receivables	179,015	195,509		
Investments	17,961_	17,961		
	475,540	542,902		

The Company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the Company are past due (2010: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due.

The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

(b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

23. Financial risk management (continued)

The following are the estimated contractual maturities of financial liabilities, including estimated interest payments.

30 June 2011	Carrying amount	Contractual cash flows	1 year or less \$	over 1 to 5 years \$	more than 5 years \$
Payables	90,608	(90,608)	(90,608)		
30 June 2010	90,608	(90,608)	(90,608)		
Payables	90,478 90,478	(90,478) (90,478)	(90,478) (90,478)		

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Interest Rate Risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings.

Sensitivity analysis

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was:

Carrying Amount		
2011 <u>\$</u>	2010 <u>\$</u>	
	150,000	
-	150,000	
278,564 - 278,564	179,432 	
	2011 § - - -	

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed interest rate financial assets or liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have no impact on profit or retained earnings. For the analysis performed on the same basis as at 30 June 2010 there was also no impact. As at both dates this assumes all other variables remain constant.

23. Financial risk management (continued)

(d) Net fair values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. The Company does not have any unrecognised financial instruments at year end.

(e) Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
- (a) 20% of the profit or funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the Statement of Comprehensive Income.

There were no changes in the Company's approach to capital management during the year.

East Gosford & Districts Financial Services Ltd ABN 90 092 538 620 Directors' Declaration

In accordance with a resolution of the directors of East Gosford & District Financial Services Ltd, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards in Australia, International Financial Reporting Standards and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- (c) this declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the Corporations Act 2001 for the financial year ending 30 June 2011.

Max Hiron, Chairman

Signed at East Gosford, New South Wales on 9 September 2011



Chartered Accountants

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF EAST GOSFORD & DISTRICTS FINANCIAL SERVICES LTD

SCOPE

The financial report comprises the statement of financial position, statement of comprehensive income, statement of cash flows, statement of changes in equity, accompanying notes to the financial statements, and the directors' declaration for East Gosford & Districts Financial Services Ltd, for the year ended 30 June 2011.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the company, and that complies with Accounting Standards in Australia, in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are established to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach

We conducted an independent audit of the financial report in order to express an opinion on it to the members of the company. Our audit has been conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly in accordance with the Corporations Act 2001, including compliance with Accounting Standards in Australia, and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant account estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

We performed procedures to assess whether the substance of business transactions was accurately reflected in the financial report. These and our other procedures did not include consideration or judgement of the appropriateness or reasonableness of the business plans or strategies adopted by the directors and management of the company.

INDEPENDENCE

We are independent of the company, and have met the independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

AUDIT OPINION

In our opinion, the financial report of East Gosford & Districts Financial Services Ltd is in accordance with:

- (a) the Corporations Act 2001 including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards and the Corporations Regulations 2001; and
- (b) other mandatory professional reporting requirements in Australia.

RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

Philip Delahunty

Partner Bendigo

Date: 9 September 2011