

Emu Park & District  
Financial Services Limited

ABN 41 113 396 768

# annual report 2011

Emu Park **Community Bank**<sup>®</sup> Branch

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# Chairman's report

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For year ending 30 June 2011

Our sixth anniversary sees us well settled into our new premises in the heart of Emu Park. The most significant project for the year has been to relocate our Branch to our purpose built, modern, new premises on the corner of Hill & Pattison Streets, Emu Park. By necessity, this move has proven most successful and has been received enthusiastically by our customers and staff which positions us well for the future growth of our Branch and Community.

In addition, we are enjoying solid growth and continue to meet budget targets. On behalf of our Board, it is with pride and pleasure we are able to announce another dividend prior to years end 2011.

It has again been our privilege to make significant grants and sponsorship contributions to many valued Community groups and individuals with a combined total in excess of \$67,000, being double that of our previous year.

Further to our comprehensive and professional banking service provided to our many customers, special projects undertaken and/or completed this year include:

- Receipt and commission of our **Community Bank**<sup>®</sup> Events BBQ Trailer
- Completion of the much anticipated Visitors Information Sign
- Solar powered LED footpath lighting from the Caravan Park to the Bowls Club

It would be remiss of me not to include the extraordinary sadness we also experienced this year with the sudden passing of a valued Board Member and Community Leader Mr Jim McRae. A man of his qualities is never replaced, as we are reminded regularly by the void created with his absence. Our appreciation and best wishes are extended always to his dear wife and family.

We have been pleased to welcome onto our Board three additional Directors being, Mr Kevin Hogan, Mr John McKenna and Mr Peter Castle. They bring their own wealth of experience, knowledge and enthusiasm to our Board which is greatly appreciated. Mr Peter Castle has accepted the position and responsibility of Company Secretary.

In conclusion and on behalf of the Board, I wish to extend our thanks and appreciation to our loyal customers and shareholders for their ongoing commitment and support during this past year and we trust for the future.



**Graham Cummins**

**Chairman**

# Manager's report

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For year ending 30 June 2011

As we approach our 6th birthday in October 2011, Emu Park **Community Bank**<sup>®</sup> Branch is now well established in the district. We continue to engage with a growing number of customers and community groups. We remain focused on providing exceptional personalised banking service but also supporting economic development and social improvements for all of our local residents.

As part of Bendigo and Adelaide Bank's philosophy of "We aim to be Australia's most customer focused bank", we connect with our customers so that we have a sound understanding of their needs and provide relevant solutions. Our branch staff are continuing to be upskilled to improve their financial knowledge, which enhances their professionalism and provide better outcomes for the customers and our branch.

Our Bendigo and Adelaide Bank family continues to grow with the promotion of Steve Myers (previous Business Banker) in Rockhampton to Regional Manager. Trevor Robertson has joined us as the new Business Banker. Trevor is keen to meet all of our business operators via weekly joint visits so he can obtain a better understanding of the business needs in Emu Park/Zilzie and surrounding district. We welcome Trevor to our team.

We plan on inviting our business owners and key leaders in the community to a social evening where we can all discuss the advantages of grouping together to enhance business and economic opportunities and development. With a large volume of workers coming to the CQ district it is vital that we provide the best experience for them whether intending to live or holiday in our area. The main business district will have the new retail complex including an IGA supermarket opening in November and in conjunction with the new bank branch, the town has all the signs of prosperity.

Emu Park **Community Bank**<sup>®</sup> Branch continues to prosper and this in turn feeds back into the local economy. By assisting our customers to be more successful, we in turn create a successful community and this leads to other business growth. We believe that our success remains an important catalyst for the future of this district.

When preparing for a recent presentation to one of our local associations, I realised how many of the banking products that we all take for granted now, were launched by Bendigo and Adelaide Bank, including a 100% offset savings account for home loan customers and a debit card. These are two products that are now offered by most institutions and sought after by many customers. More recently we launched the new Bendigo Student Account which totally meets the needs of our youth throughout their school life, including university years. We will be presenting all of our graduating students from Year 7 from all four local schools including Cawarral, Coowonga, Keppel Sands and Emu Park a \$25 Bendigo Student Account voucher at the end of the year.

Launched this month is a new superannuation facility, Bendigo SmartStart Super, which is very simple to use and understand, is flexible and is a market leading product.

So whenever you are thinking money, budget, savings, loans, insurance, financial advice, buying a home, buying a car, going on a holiday, your children's future, your future, retirement, we have everything you need and the best team of experienced staff to help you.

## Manager's report continued

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With approximately 1,900 customers and \$80 million on our books we have almost half of our community supporting their local **Community Bank**<sup>®</sup> branch and a solid business to grow our future on. If you are part of the other half of our community who are yet to experience the "Good for you and your community" benefits please consider how important you are to your local **Community Bank**<sup>®</sup> branch. Remember you do not have to bring over all of your banking to us. However if you do allow us to assist you transfer more of your banking, it can be far easier than you think.

We are spending money in Emu Park and supporting the majority of our community groups and charitable organisations. However I realise that a lot of you are not aware of this information so we will be engaging more with everyone through more regular newsletters, rolling displays in branch window, public meetings and forums.

A special thank you to our existing customers, as it is YOU who enable us to support the community.

For our Yeppoon customers, the agency is re-opening on 17 October 2011 with an exciting new venue. Bill and Jenny Kellaris of Yeppoon Office National are very excited to be taking on the agency, growing the business and being able to put funding back into the Yeppoon district. They are very successful business people but also are wonderful supporters of their community. We welcome Bill and Jenny to the Bendigo and Adelaide Bank family.

Regards



**Denise Weisse**

**Branch Manager**

# Bendigo and Adelaide Bank Ltd report

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For year ending 30 June 2011

As **Community Bank**<sup>®</sup> shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about organising and strengthening community.

Together, we have reached new heights and achieved many great successes, all of which has been underpinned by our commitment and dedication to the communities we're a part of.

Together we're making extraordinary progress, with more than \$58.25 million returned to support community groups and endeavours since the network was established in 1998.

The returns grow exponentially each year, with \$469 thousand returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation. Based on this, we can predict the community returns should top \$100 million within the next three years, which equates to new community facilities, better health care, increased transport services and generally speaking, more prosperous communities.

Together, we haven't just returned \$58.25 million; there is also the flow on economic impact to consider. Bendigo and Adelaide Bank is in the process of establishing an evidential basis that captures the complete picture and the economic outcomes these initiatives generate. However, the tangible outcomes are obvious. We see it in tenanted shops, increased consumer traffic, retained local capital and new jobs but we know that there are broader elements of community strength beyond the economic indicators, which demonstrate the power of our community models.

It is now evident that branches go through a clear maturity phase, building customer support, generating surpluses and establishing a sustainable income stream. This enables boards to focus less on generating business and more on the community's aspirations. Bendigo is facilitating this through director engagement and education, community consultations and other community solutions (Community Enterprise Foundation<sup>™</sup>, Community Sector Banking, Generation Green, Community Telco, Generation Green<sup>™</sup> and Community Enterprises) that will provide boards with further development options.

In Bendigo, your **Community Bank**<sup>®</sup> board has a committed and successful partner. Our past efforts and continued commitment to be Australia's leading customer-connected bank, that is relevant, connected and valued, is starting to attract attention and reap rewards.

In January, a Roy Morgan survey into customer satisfaction saw Bendigo Bank achieve an industry leading score among Australian retail banks. This was the first time Bendigo Bank has led the overall results since August 2009.

In May, Fitch Ratings upgraded Bendigo and Adelaide Bank's Long-Term Issuer Default Rating (IDR) to A- from BBB+. This announcement saw us become the first Australian bank – and one of the very few banks globally – to receive an upgrade since the Global Financial Crisis.

Standard & Poor's revised credit rating soon followed seeing Bendigo and Adelaide Bank (BEN) shift from BBB+ stable, to BBB+ positive. These announcements reflect the hard and diligent work by all our staff, our sound risk management practices, low-risk funding and balance sheet structure, sound capital ratios and a sustained improvement in profitability.

The strength of our business model – based on our commitment to our customers and the communities that we operate in – is being recognised by all three ratings agencies.

## Bendigo and Adelaide Bank Ltd report continued

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Over the past year the bank has also added more than 700 additional ATMs through a network sharing agreement with Suncorp Bank, which further enhances our customers' convenience and expands our footprint across the country. In addition to this a further 16 **Community Bank**<sup>®</sup> branches were opened.

The bank has also had a renewed focus on business banking and re-launched our wealth management services through Bendigo Wealth, which oversees the Adelaide Bank, Leveraged Equities, Sandhurst Trustees and financial planning offering.

The **Community Bank**<sup>®</sup> model is unique and successful, it's one of our major points of difference and it enables us to connect with more than 550,000 customers, in excess of 270 communities and make a difference in the lives of countless people.

We are very proud of the model we have developed and we're very thankful for the opportunity to partner with communities to help build their balance sheets.

We thank you all for the part you play in driving this success.



**Russell Jenkins**  
**Executive Customer and Community**

# Directors' report

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For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Graham Richard CUMMINS**

Chairman

Age: 56

Self Employed Builder/Director

Is a self-employed Company Director and Builder with a Building Diploma and Medium Rise Builder's Licence.

No other current listed company directorships nor any in the last 3 years.

Member of the Human Resources, Finance & Audit and Premises Committees. Ex-officio on all other committees.

Interests in shares - 1 beneficially and 62,000 non-beneficially.

### **Ian Peter CHAMBERS**

Director

Age: 43

Train Driver/Trustee

Business experience as a Grazier and Motelier.

No other current listed company directorships nor any in the last 3 years.

Member of the Sponsorship Committee.

Interests in shares - 10,000.

### **Lance Steven CUMMINS**

Treasurer

Age: 32

Manager/Director Family Business

Is the manager and financial manager of a family owned business with keen interest in investment management of equities and property. Has a Bachelor of Business (Accounting).

No other current listed company directorships nor any in the last 3 years.

Member of the Human Resources and Finance & Audit Committees. Ex-officio on all other committees.

Interests in shares - 1 beneficially and 62,000 non-beneficially.

### **Gregory Cecil THOMASSON**

Director

Age: 58

Real Estate Marketing and Sales

Has recent Real Estate experience and prior mining experience with qualifications in each.

No other current listed company directorships nor any in the last 3 years.

Member of the Marketing and Premises Committees.

Interests in shares - 5,001.



## Directors' report continued

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### **Mark Charles SWAFFIELD**

Director

Age: 43

Accountant

Has been an accountant for 21 years and partner in public practice firm for 11 years. Member of CPA Australia and holds a Bachelor of Business.

No other current listed company directorships nor any in the last 3 years.

Member of the Finance & Audit Committee.

Interest in shares - Nil.

### **Kevin Thomas HOGAN**

Director (Appointed 8 December 2010)

Age: 63

Managing Director

Chairman of Benevolent Aged Care, Treasurer of Crimestoppers Rockhampton Area Committee, Parish Manager of Park Avenue Catholic Parish and member of the Diocesan Finance Council. Past Chairman of the Capricornia Correctional Centre Advisory Board and Sisters of Mercy Aged Care.

No other current listed company directorships nor any in the last 3 years.

Member of the Marketing Committee.

Interest in shares - 15,000.

### **James MCRAE**

Director (Resigned 12 May 2011)

Age: 66

Retired

Local Government and Media experience, Chairman of Rockhampton Benevolent Home, Board member Talbot Estate Retirement Village, Board member Rockhampton Enterprise Centre.

No other current listed company directorships nor any in the last 3 years.

Member of the Marketing & Sponsorship Committee.

Interest in shares - Nil.

### **John Francis MCKENNA**

Director (Appointed 8 December 2010)

Age: 67

Manager

Chairman of St Brendan's College Foundation, Treasurer, Tenpin Bowling Association of Queensland Inc, Director Rockhampton Benevolent Homes Inc, Rockhampton Tenpin Bowling Association Inc and Rockhampton Junior Tenpin Bowling Association Inc.

No other current listed company directorships nor any in the last 3 years.

Member of the Sponsorship Committee.

Interest in shares - 2,000.

### **Peter Frederick CASTLE**

Director (Appointed 4 May 2011)

Age: 65

Retired Coal Miner

Majority of working life in safety management in underground coal mining industry. Statutory qualification held in this industry. For the past six years, volunteer Secretary/Treasurer of the Emu Park Historical Museum Society Inc.

No other current listed company directorships nor any in the last 3 years.

Member of the Finance & Audit and Sponsorship Committees.

Interest in shares - Nil.

### **George MEACHAM**

Director (Resigned 8 December 2010)

Age: 41

Accountant

Twenty year accounting career, in both corporate and not for profit sectors.

No other current listed company directorships nor any in the last 3 years.

Member of the Marketing & Sponsorship Committee.

Interest in shares - Nil.

# Directors' report continued

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Directors were in office for this entire year unless otherwise stated.

## Company Secretary

The Company Secretary is Peter Castle.

## Principal Activities

The principal activities of the company during the course of the financial year were in facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

## Operating Results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	Year ended 30 June 2011	Year ended 30 June 2010
	\$	\$
	54,361	202,588

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## Remuneration Report

### a) Remuneration of Directors

All Directors of the Company serve on a voluntary basis, therefore no remuneration guidelines have been prepared.

### b) Remuneration of Senior Management

The Company aims to provide market competitive compensation by offering a package of fixed pay and benefits. As such, the Company is guided by Bendigo and Adelaide Bank Limited when determining remuneration payable.

### c) Performance Conditions

Whilst the Company has in place a policy for pay increments and bonus payments dependent on performance, these elements have not been applied during the reporting period.

### d) Payments to Senior Management

Payments made to Branch Manager Denise Weisse during the reporting period was in the range \$80,000 to \$85,000 (2010: \$80,000 to \$85,000).

No other staff members are classified as Senior Management.

## Dividends

	Year Ended 30 June 2011	
	Cents	\$
Dividends paid in the year:	5.00	33,585

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# Directors' report continued

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## Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## Likely Developments

The company will continue its policy of facilitating banking services to the community.

## Environmental Regulation

The company is not subject to any significant environmental regulation.

## Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 20 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

## Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors Meetings

The number of directors meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Graham Richard CUMMINS	16	15
Lance Steven CUMMINS	16	15
Ian Peter CHAMBERS	16	11
Gregory Cecil THOMASSON	16	7
Mark Charles SWAFFIELD	16	7
John Francis MCKENNA (Appointed 8 December 2010)	9	6
Kevin Thomas HOGAN (Appointed 8 December 2010)	9	8
Peter Frederick CASTLE (Appointed 4 May 2011)	2	2
George MEACHAM (Resigned 8 December 2010)	7	4
James MCRAE (Resigned 12 May 2011)	15	12

## Directors' report continued

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### **Non Audit Services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 12.

Signed in accordance with a resolution of the board of directors at Emu Park, Queensland on 13 September 2011.



**Graham Richard CUMMINS**

**Chairman**

# Auditor's independence declaration

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## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Emu Park & District Financial Services Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.



**GRAEME STEWART**

**ANDREW FREWIN & STEWART**  
61-65 Bull Street Bendigo 3550

13 September 2011

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

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# Financial statements

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## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	767,036	643,290
Employee benefits expense		(284,648)	(267,461)
Charitable donations, sponsorship, advertising and promotion		(44,743)	(30,883)
Occupancy and associated costs		(50,104)	(42,550)
Systems costs		(22,953)	(24,271)
Depreciation and amortisation expense	5	(28,634)	(23,502)
Finance costs	5	(1,397)	(1,381)
General administration expenses		(209,708)	(84,559)
Profit before income tax (expense)/credit		124,849	168,683
Income tax (expense)/credit	6	(70,488)	33,905
<b>Profit after income tax (expense)/credit</b>		<b>54,361</b>	<b>202,588</b>
<b>Total comprehensive income for the year</b>		<b>54,361</b>	<b>202,588</b>
<b>Earnings per share (cents per share)</b>		<b>c</b>	<b>c</b>
- basic for profit for the year	22	8.09	30.16

The accompanying notes form part of these financial statements.

## Financial statements continued

### Balance Sheet as at 30 June 2011

	Note	2011 \$	2010 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	31,708	92,071
Trade and other receivables	8	75,041	56,972
<b>Total Current Assets</b>		<b>106,749</b>	<b>149,043</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	335,487	161,133
Intangible assets	10	59,010	3,000
Deferred tax assets	11	26,835	97,323
<b>Total Non-Current Assets</b>		<b>421,332</b>	<b>261,456</b>
<b>Total Assets</b>		<b>528,081</b>	<b>410,499</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	86,417	20,425
Borrowings	13	7,533	-
Provisions	14	17,479	17,491
<b>Total Current Liabilities</b>		<b>111,429</b>	<b>37,916</b>
<b>Non-Current Liabilities</b>			
Borrowings	13	20,147	-
Provisions	14	12,199	9,053
<b>Total Non-Current Liabilities</b>		<b>32,346</b>	<b>9,053</b>
<b>Total Liabilities</b>		<b>143,775</b>	<b>46,969</b>
<b>Net Assets</b>		<b>384,306</b>	<b>363,530</b>
<b>Equity</b>			
Issued capital	15	638,214	638,214
Accumulated losses	16	(253,908)	(274,684)
<b>Total Equity</b>		<b>384,306</b>	<b>363,530</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2009</b>	<b>638,214</b>	<b>(450,405)</b>	<b>187,809</b>
<b>Total comprehensive income for the year</b>	-	<b>202,588</b>	<b>202,588</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(26,867)	(26,867)
<b>Balance at 30 June 2010</b>	<b>638,214</b>	<b>(274,684)</b>	<b>363,530</b>
<b>Balance at 1 July 2010</b>	<b>638,214</b>	<b>(274,684)</b>	<b>363,530</b>
<b>Total comprehensive income for the year</b>	-	<b>54,361</b>	<b>54,361</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(33,585)	(33,585)
<b>Balance at 30 June 2011</b>	<b>638,214</b>	<b>(253,908)</b>	<b>384,306</b>

The accompanying notes form part of these financial statements.



## Financial statements continued

### Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		827,776	593,445
Payments to suppliers and employees		(580,097)	(403,866)
Interest received		4,591	631
Interest paid		(1,397)	(1,381)
<b>Net cash provided by operating activities</b>	<b>17</b>	<b>250,873</b>	<b>188,829</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(245,506)	(10,161)
Payments for intangible assets		(25,570)	-
<b>Net cash used in investing activities</b>		<b>(271,076)</b>	<b>(10,161)</b>
<b>Cash Flows From Financing Activities</b>			
Repayment of borrowings		(6,575)	-
Dividends paid		(33,585)	(26,868)
<b>Net cash used in financing activities</b>		<b>(40,160)</b>	<b>(26,868)</b>
<b>Net increase/(decrease) in cash held</b>		<b>(60,363)</b>	<b>151,800</b>
Cash and cash equivalents at the beginning of the financial year		92,071	(59,729)
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>31,708</b>	<b>92,071</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2011

## Note 1. Summary of Significant Accounting Policies

### **a) Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

- AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

- Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Economic dependency - Bendigo and Adelaide Bank Limited

“The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at **Emu Park, Queensland**.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### **b) Revenue**

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (ie ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**<sup>®</sup> partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**<sup>®</sup> companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### **c) Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **g) Property, Plant and Equipment (continued)**

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40	years
- plant and equipment	2.5 - 40	years
- furniture and fittings	4 - 40	years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **k) Financial Instruments (continued)**

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.



# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

## Notes to the financial statements continued

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### Note 2. Financial Risk Management (continued)

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

### Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements (continued)

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

## Notes to the financial statements continued

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### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 4. Revenue from Ordinary Activities

#### Operating activities:

- services commissions	756,429	642,550
- other revenue	4,664	109
Total revenue from operating activities	761,093	642,659

#### Non-operating activities:

- interest received	5,943	631
<b>Total revenue from non-operating activities</b>	<b>5,943</b>	<b>631</b>
<b>Total revenues from ordinary activities</b>	<b>767,036</b>	<b>643,290</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 5. Expenses</b>		
Depreciation of non-current assets:		
- plant and equipment	8,208	6,667
- leasehold improvements	7,013	4,835
Amortisation of non-current assets:		
- franchise agreement	4,735	12,000
- franchise renewal fee	8,678	-
	<b>28,634</b>	<b>23,502</b>
Finance costs:		
- interest paid	<b>1,397</b>	<b>1,381</b>
<b>Bad debts</b>	<b>263</b>	<b>538</b>

The following significant expense items, included as part of general administration expenses in the Statement of Comprehensive Income, are relevant in explaining financial performance:

- loss on disposal of property, plant and equipment	106,562	-
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The loss on disposal of property, plant and equipment relates to leasehold improvements disposed of as part of the relocation of branch premises.

## Note 6. Income Tax Expense/(Credit)

The components of tax expense comprise:

- Current tax	-	-
- Future income tax benefit attributed to losses, not previously brought to account	-	(76,909)
- Movement in deferred tax	(1,692)	(6,648)
- Recoupment of prior year tax loss	72,180	49,652
	<b>70,488</b>	<b>(33,905)</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 6. Income Tax Expense/(Credit) (continued)		
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Operating profit	124,849	168,683
Prima facie tax on profit from ordinary activities at 30%	37,454	50,604
Add tax effect of:		
- non-deductible expenses	4,024	3,600
- timing difference expenses	30,702	(1,000)
- other deductible expenses	-	(3,552)
	<b>72,180</b>	<b>49,652</b>
Movement in deferred tax	(1,692)	(6,648)
Future income tax benefit attributed to losses, not previously brought to account	-	(76,909)
	<b>11</b>	<b>70,488</b>
		<b>(33,905)</b>

The loss on disposal of structural leasehold improvements from the previous branch premises results in a capital loss for taxation purposes, and can only be offset against a future capital gain. Due to the nature of the operating activities undertaken by the company it is unlikely that a capital gain will be generated in the foreseeable future. As a result, the future income tax benefit arising from the capital loss is not recognised in the balance sheet at reporting date as realisation of the benefit is not regarded as virtually certain.

Future income tax benefit carried forward is:	<b>29,009</b>	-
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### Note 7. Cash and Cash Equivalents

Cash at bank and on hand	20,961	2,071
Deposits at call	10,747	90,000
	<b>31,708</b>	<b>92,071</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

#### Note 7.(a) Reconciliation of cash

Cash at bank and on hand	20,961	2,071
Deposits at call	10,747	90,000
	<b>31,708</b>	<b>92,071</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 8. Trade and Other Receivables</b>		
Trade receivables	57,628	51,735
Other receivables and accruals	12,772	525
Prepayments	4,641	4,712
	<b>75,041</b>	<b>56,972</b>

## Note 9. Property, Plant and Equipment

### Plant and equipment

At cost	110,034	62,117
Less accumulated depreciation	(41,470)	(33,262)
	<b>68,564</b>	<b>28,855</b>

### Leasehold improvements

At cost	267,612	162,527
Less accumulated depreciation	(689)	(30,249)
	266,923	132,278

**Total written down amount** **335,487** **161,133**

### Movements in carrying amounts:

#### Plant and equipment

Carrying amount at beginning	28,855	29,775
Additions	47,917	3,915
Disposals	-	-
Less: depreciation expense	(8,208)	(4,835)
Carrying amount at end	68,564	28,855

#### Leasehold improvements

Carrying amount at beginning	132,278	132,699
Additions	248,220	6,246
Disposals	(106,562)	-
Less: depreciation expense	(7,013)	(6,667)

**Carrying amount at end** **266,923** **132,278**

**Total written down amount** **335,487** **161,133**

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 10. Intangible Assets</b>		
<b>Franchise fee</b>		
At cost	71,570	60,000
Less: accumulated amortisation	(61,735)	(57,000)
	9,835	3,000
<b>Renewal processing fee</b>		
At cost	57,853	-
Less: accumulated amortisation	(8,678)	-
	<b>49,175</b>	-
<b>Total written down amount</b>	<b>59,010</b>	<b>3,000</b>

## Note 11. Tax

### Non-Current:

#### Deferred tax assets

- accruals	-	38
- employee provisions	8,903	7,963
- tax losses carried forward	18,495	90,675
	<b>27,398</b>	<b>98,676</b>

#### Deferred tax liability

- accruals	563	-
- deductible prepayments	-	1,353
	563	1,353

<b>Net deferred tax asset</b>	<b>26,835</b>	<b>97,323</b>
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<b>Movement in deferred tax charged to statement of comprehensive income</b>	<b>70,488</b>	<b>(33,905)</b>
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## Note 12. Trade and Other Payables

Trade creditors	80,917	17,125
Other creditors and accruals	5,500	3,300
	<b>86,417</b>	<b>20,425</b>



## Notes to the financial statements continued

		2011	2010
		\$	\$

### Note 13. Borrowings

**Current:**

Chattel mortgage	18	7,533	-
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**Non-Current:**

Chattel mortgage	18	20,147	-
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### Note 14. Provisions

**Current:**

Provision for annual leave		17,479	17,491
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**Non-Current:**

Provision for long service leave		12,199	9,053
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### Note 15. Contributed Equity

671,710 Ordinary shares fully paid (2010: 671,710)		671,710	671,710
Less: equity raising expenses		(33,496)	(33,496)
		<b>638,214</b>	<b>638,214</b>

**Rights attached to shares**

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**<sup>®</sup> have the same ability to influence the operation of the company.

# Notes to the financial statements continued

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## Note 15. Contributed Equity (continued)

### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### **Prohibited shareholding interest**

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

## Notes to the financial statements continued

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
<b>Note 16. Accumulated Losses</b>		
Balance at the beginning of the financial year	(274,684)	(450,405)
Net profit from ordinary activities after income tax	54,361	202,588
Dividends paid or provided for	(33,585)	(26,867)
<b>Balance at the end of the financial year</b>	<b>(253,908)</b>	<b>(274,684)</b>

## Note 17. Statement of Cashflows

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

Profit from ordinary activities after income tax	54,361	202,588
Non cash items:		
- depreciation	15,221	11,502
- amortisation	13,413	12,000
- loss on disposal of non-current assets	106,562	-
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(18,069)	(4,546)
- (increase)/decrease in other assets	70,488	(33,905)
- increase/(decrease) in payables	5,763	5,587
-increase/(decrease) in provisions	3,134	(4,397)
<b>Net cashflows provided by operating activities</b>	<b>250,873</b>	<b>188,829</b>

## Notes to the financial statements continued

	2011	2010
	\$	\$

### Note 18. Leases

#### Chattel mortgage commitments

Payable - minimum repayments

- not later than 12 months	7,533	-
- between 12 months and 5 years	25,109	-
- greater than 5 years	-	-
<b>Minimum lease payments</b>	<b>32,642</b>	<b>-</b>
Less future finance charges	(4,962)	-
<b>Present value of minimum lease payments</b>	<b>27,680</b>	<b>-</b>

The chattel mortgage has a five year term, with repayments made on a monthly basis. Interest is recognised at an average rate of 7.7%.

#### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments

- not later than 12 months	42,960	28,675
- between 12 months and 5 years	143,200	120,076
- greater than 5 years	-	-
	<b>186,160</b>	<b>148,751</b>

The branch premises lease is a non-cancellable lease commencing on 3 June 2011 and expiring 26 October 2015, with rent payable on a monthly basis. At the conclusion of the lease term there are a further two options for additional five year terms available to be exercised.

### Note 19. Auditors' Remuneration

Amounts received or due and receivable by the

auditor of the company for:

- audit and review services	4,500	5,500
- share registry services	5,510	1,450
- non audit services	3,730	2,332
	<b>13,740</b>	<b>9,282</b>

# Notes to the financial statements continued

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## Note 20. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Graham Richard CUMMINS

Lance Steven CUMMINS

Ian Peter CHAMBERS

Gregory Cecil THOMASSON

Mark Charles SWAFFIELD

John Francis MCKENNA (Appointed 8 December 2010)

Kevin Thomas HOGAN (Appointed 8 December 2010)

Peter Frederick CASTLE (Appointed 4 May 2011)

George MEACHAM (Resigned 8 December 2010)

James MCRAE (Resigned 12 May 2011)

No director's fees have been paid as the positions are held on a voluntary basis.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

Graham Richard Cummins and Lance Steven Cummins are directors/owners of TT Cummins & Son Builders Pty Ltd, which is landlord of the new branch premises at Unit 7 18-20 Hill Street, Emu Park. During the 2011 financial year the company made payments to TT Cummins & Son Builders Pty Ltd of \$250,000 (2010: Nil) for the fit out and \$2,983 (2010: Nil) for rental of the branch premises. The terms and conditions of the rental arrangements are on a commercial basis.

Mark Charles Swaffield is a partner of accounting firm Shanahan Swaffield Partners. The firm provided professional services in regard to the preparation of Business Activity Statements and monthly financial reporting during the 2011 financial year to the value of \$2,310 (2010: \$410).

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Graham Richard CUMMINS	62,001	62,001
Lance Steven CUMMINS	62,001	62,001
Ian Peter CHAMBERS	10,000	10,000
Gregory Cecil THOMASSON	5,001	5,001
Mark Charles SWAFFIELD	-	-
John Francis MCKENNA (Appointed 8 December 2010)	2,000	-
Kevin Thomas HOGAN (Appointed 8 December 2010)	15,000	-
Peter Frederick CASTLE (Appointed 4 May 2011)	-	-
George MEACHAM (Resigned 8 December 2010)	-	-
James MCRAE (Resigned 12 May 2011)	-	-

There was no movement in directors shareholdings during the year.

## Notes to the financial statements continued

	2011	2010
	\$	\$

### Note 21. Dividends Paid or Provided

#### a. Dividends paid during the year

<b>Unfranked dividend - 5 cents (2010: 4 cents) per share</b>	<b>33,585</b>	<b>26,868</b>
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### Note 22. Earnings Per Share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	54,361	202,588
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	671,710	671,710

### Note 23. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 24. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 25. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Emu Park and District, pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

### Note 26. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
Unit 7 18-20 Hill Street	Unit 7 18-20 Hill Street
Emu Park QLD 4710	Emu Park QLD 4710

## Notes to the financial statements continued

### Note 27. Financial Instruments

#### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
<b>Financial Assets</b>												
Cash and cash equivalents	31,659	91,888	-	-	-	-	-	-	49	183	3.88	0.98
Receivables	-	-	-	-	-	-	-	-	57,628	56,972	N/A	N/A
<b>Financial Liabilities</b>												
Interest bearing liabilities	-	59,760	7,533	-	20,147	-	-	-	-	-	7.70	Nil
Payables	-	-	-	-	-	-	-	-	80,917	20,425	N/A	N/A

# Directors' declaration

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In accordance with a resolution of the directors of Emu Park & District Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Graham Richard Cummins**

**Chairman**

Signed on 13 September 2011.



# Independent audit report

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## **Independent Auditor's Report To The Members Of Emu Park & District Financial Services Limited**

### **Report on the Financial Report**

We have audited the accompanying financial report of Emu Park & District Financial Services Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### **Directors' Responsibility for the Financial Report**

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

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# Independent audit report continued

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## Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## Auditor's Opinion on the Financial Report

In our opinion:

- 1) The financial report of Emu Park & District Financial Services Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## Auditor's Opinion

In our opinion, the Remuneration Report of Emu Park & District Financial Services Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.



**GRAEME STEWART**

**ANDREW FREWIN & STEWART**

61-65 Bull Street Bendigo 3550

13 September 2011

# BSX report

Ten Largest Shareholders - includes equal holdings

Shareholder	Number of Shares	Percentage of Capital
GRAHAM R CUMMINS & DIANE M CUMMINS & LANCE S CUMMINS & JASON L CUMMINS <CUMMINS SUPER FUND NO. 1>	32000	4.76%
T T CUMMINS & SON PTY LTD <CUMMINS FAMILY A/C>	30000	4.47%
MR ROBERT GEORGE HODGSON & MRS PAMELA MAY HODGSON <GOLOBADANA PTY LTD S/F A/C>	25000	3.72%
WILLIAM LESLIE PRICE	25000	3.72%
MRS SHARONNE GILLIAN LANG & MR WILLIAM ERNEST LANG	20000	2.98%
MR JOHN ANTHONY DOYLE	20000	2.98%
MR IAN HARRY HOWARD-SMITH & MRS MARGARET KAY HOWARD-SMITH	10000	1.49%
MRS PAMELA HOWLE	10000	1.49%
MR KEVIN THOMAS HOGAN	10000	1.49%
MR GORDON WILLIAM JOHNSON & MRS GLENDA MAUDE JOHNSON <G M & G W JOHNSON A/C>	10000	1.49%
MR TREVOR GORDON BOSWOOD	10000	1.49%
MR LAURIE JAMES JOHANSEN & MRS HELEN LORRAINE JOHANSEN <JOHANSEN FAMILY A/C>	10000	1.49%
GLEN STEWART PORTER & JANET DALE PORTER <PORTER SUPERANNUATION FUND>	10000	1.49%
	<b>222,000</b>	<b>33.06%</b>

Distribution of Shareholders

The following table shows the number of shareholders, broken into various categories showing the total number of shares held:

Number of shares held	Number of shareholders
1 to 1,000	150
1,001 to 5,000	96
5,001 to 10,000	10
10,001 to 100,000	6
100,001 and over	0
<b>Total Shareholders</b>	<b>262</b>

There are 13 shareholders holding less than a marketable parcel of shares (\$500 in value).

Emu Park **Community Bank**<sup>®</sup> Branch  
18 Hill Street, Emu Park QLD 4710  
Phone: (07) 4939 6441

Franchisee: Emu Park & District Financial Services Limited  
18 Hill Street, Emu Park QLD 4710  
Phone: (07) 4939 6441  
ABN: 41 113 396 768

[www.bendigobank.com.au/emu\\_park](http://www.bendigobank.com.au/emu_park)  
Bendigo and Adelaide Bank Limited,  
The Bendigo Centre, Bendigo VIC 3550  
ABN 11 068 049 178. AFSL 237879.  
(KKQAR11002) (07/11)

